

## Destin Fire Control District Agenda

Board of Fire Commissioners 848 Airport Road, Destin, Florida 32541 September 11, 2018, at 5:30 p.m.

This meeting is open to the public

- 1. Meeting called to order by the Chairman
- 2. Public Comments
- 3. Review of minutes:
  - a. Regular meeting August 14, 2018
- 4. Review of Financial Report:
  - a. August 31, 2018
- 5. Old Business:
  - a. West End of District Station
- 6. Chief Reports:
  - a. Beach Safety Update
  - b. Training Report
  - c. Inspection Report
  - d. Response Change Report
  - e. Overtime Report
- 7. New Business:
  - a. FY 2017/2018 Year End Budget Adjustments
  - b. Insurance renewals
    - General Liability VFIS
    - Dental/Vision Guardian
    - Life Principal
    - Workers' Compensation PGIT
  - c. Appointment of Pension Board Trustee seat 4
- 8. Next Meeting:

Public Hearing: September 19, 2018 at 5:01pm Regular Meeting: October 9, 2018 at 5:30pm

9. Adjournment

## **DESTIN FIRE CONTROL DISTRICT**

Regular Meeting of the Board of Commissioners

Main Station

848 Airport Road

Destin, Florida 32541

August 14, 2018

#### **Minutes**

Commissioners present:

Rick Moore, Tommy Green, Jack Wilson, and Bob

Wagner

Commissioners absent:

Mike Buckingham

Staff present:

Chief Kevin Sasser; Division Chiefs Joe D'Agostino,

Matt Taylor, and Kathryn Wagner; Marie Wilbur

Present:

Attorney Dana "D.C." Matthews, II

The meeting was called to order by Chairman Moore at 5:30 p.m. He announced Commissioner Buckingham's absence. A quorum was present.

### **Employee Recognition**

Chief Sasser presented a Challenge Coin to Firefighter Eli Parker in recognition of completing his probationary year of service with the Destin Fire Control District. Commissioners extended their thanks for Firefighter Parker's service and their congratulations.

### **Public Comments**

None

#### Review of Minutes

The minutes for the regular meeting of July 10, 2018 were presented. Commissioner Wagner made a motion to approve the minutes as presented. Commissioner Wilson seconded. With no discussion, the motion passed unanimously.

### **Review of Financials**

Division Chief Wagner presented the financial statements for the month ended July 31, 2018. After brief review, Commissioner Wagner made a motion to approve the financial statements for July 31, 2018 as presented. Commissioner Wilson seconded. With no further discussion, the motion passed unanimously.

#### **Old Business**

a. West End of District Station

Chief Sasser reported that the Destin City Council met on Monday August 6, 2018. The Parks & Recreation Department presented for approval, a recommendation for a \$750,000 grant for

renovation of the Clement Taylor Park, which did not include the proposed fire station in the recommendation. After discussion, the Council did not act on the recommendation. They requested that the Harbor Community Redevelopment Agency and Parks & Recreation Department meet on Monday, August 20, 2018 to discuss and develop the recommendation, prior to the City Council meeting. Chief plans to attend and asked if the Commissioners would attend, as well. He hopes to present letters from descendants of Clement Taylor expressing their support of the fire station being located at the park. He stated that the Council seemed positive but felt there were some concerns. Chief feels he has addressed their concerns so far.

## b. 2017/2018 Budget Funds for District 175 Payment

Chief Sasser reported that a decision should be made in regard to the pay down on the Retirement Fund contribution that has been held and whether this should be made in September as planned. Division Chief Wagner reported that an actuarial analysis, as requested by the Trustees of the Retirement Board, was completed and showed a cost of \$36,000 per ten basis point of reduction. The Trustees do not meet until August 27, 2018 so, at this time, this Board doesn't know what their recommendation will be regarding the annual rate of return.

Commissioner Wagner made a motion to approve making the budgeted pay down as planned. Commissioner Wilson seconded. After further brief discussion, the motion passed unanimously.

## **Chief Reports**

## a. Beach Safety Report

Division Chief D'Agostino reported the busiest season to date with statistics surpassing previous years in almost all categories. He reviewed statistics as of August 13, 2018. The Junior Lifeguard Program ended on August 3<sup>rd</sup> and was a success again this year. The Destin Lifeguard team placed 5<sup>th</sup> in the B Team Open at the Nautica USLA National Lifeguard Championships at Virginia Beach, Virginia this month. Chief Sasser added a new report showing Fire/Rescue Boat Crab Island Statistics.

#### b. Training Report

Chief Sasser reported 21 hours of training completed for each shift during the month of July.

### c. Inspection Report

Division Chief Taylor presented the Inspection Report for July, announcing that Legacy Lifestyles of Destin should be breaking ground shortly. New plans have been received for the planned Henderson Beach Storage Facility.

#### d. Response Change Report

Chief Sasser reviewed response times and call breakdowns between Stations 9 and 10. He also reviewed graph breakdowns and the Call History for the month of July.

#### e. Overtime Report

Chief Sasser reviewed the Overtime Report for July which reflects firefighter absence coverage which are mainly for school and clinical hours.

#### **New Business**

- a. Amendment No. 1 to Contract #C18-2667-TDD
- This amendment is to the FY 2017-2018 Beach Services Contract to represent the approved increase in funding to include Norriego Point coverage, Holiday Isle coverage and the additional equipment needed for that coverage. After brief discussion, Commissioner Wagner made a motion to approve Amendment No. 1 to Contract #C18-2667-TDD as presented. Commissioner Wilson seconded. With no further discussion, the motion passed unanimously.
- b. Interlocal Agreement with Okaloosa County for Beach Services for FY 2018-2019 There was discussion and review of the presented contract. Commissioner Wagner made a motion to approve the Interlocal Agreement with Okaloosa County for Beach Services for FY 2018-2019 as presented. Commissioner Wilson seconded. With no further discussion, the motion passed unanimously.
- c. Budget Workshop 3<sup>rd</sup> Presentation

Division Chief Wagner reviewed the changes to the draft from the 2<sup>nd</sup> budget presentation at the last meeting in the areas of ad valorem tax, education, staffing, uniforms, supplies and capital expenditures for building improvements. She stated beach safety expenses were adjusted for additional funding of personnel, and the junior lifeguard program was added.

Commissioner Moore attended the Chamber of Commerce Breakfast where it was announced that it is planned to plant Oak Trees on the median of Airport Road in honor of the 11 military personnel lost in a 2015 aircraft crash in the Sound off of Eglin Air Force Base. They would like to have fire personnel and equipment there as part of the ceremony. Date will be forthcoming. Chief Sasser and the Commissioners were in support of this.

## **Next Meeting**

Chairman Moore reminded the Board that the next regular meeting is scheduled for Tuesday, September 11, 2018 at 5:30 p.m. with a tentative Budget Hearing planned to precede it at 5:01 p.m.

### Adjournment

With no additional business to be discussed, the meeting adjourned at 6:38 p.m.

## Destin Fire Control District Balance Sheet

As of August 31, 2018

gust 2018
100
284,679
1,100,945
1,520,867
3,872,336
6,778,927
269,265
269,265
2,100
2,100
7,050,292
278,555
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1,412,763
330,262
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346,435
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(4,153,666
3,227,170
82,628
82,628
817,367

# Destin Fire Control District Balance Sheet

As of August 31, 2018

	, A	ugust 2018
LIABILITIES & EQUITY	4	
Liabilities		
Current Liabilities		
Accounts payable	\$	38,150
Other Current Liabilities		
Accrued wages payable		89,120
Prepaid Legal Services		289
Compensated absences-in 1 yr		74,966
Total Other Current Liabilities	10	164,375
Total Current Liabilities		202,525
Long Term Liabilities		
Compensated absences-more 1 yr		126,895
OPEB Liability		148,971
Retirement Trust Fund		8,337,169
Total Long Term Liabilities	11	8,613,035
•		
Total Liabilities	-	8,815,560
Equity		
Nonspendable Fund		
Nonspendable - Investment General Fixed Assets Fund		3,227,170
Nonspendable - Prepaid Insurance Fund		82,628
Total Nonspendable Fund		3,309,798
Restricted Fund		
Restricted - Impact Fee Fund		1,128,095
Total Restricted Fund	-	1,128,095
Committed Fund		
Committed - Compensation Fund		50,000
Committed - Unemployment Fund		19,873
Total Committed Fund	-	69,873
Assigned Fund		
Assigned - Asset Fund		3,500,007
Assigned - Jr. Lifeguard Program Fund		2,278
Total Assigned Fund	-	3,502,285
•		0,002,200
Unassigned Fund Unassigned Fund		1 500 206
Provided for Retirement Trust Fund		1,503,386
Net Revenue over Expenditures		(8,337,169) 1,185,629
Total Unassigned Fund	3	(5,648,154)
i otat onassigned Fullu		(5,040, 154)
Total Equity	-	2,361,897
TOTAL LIABILITIES & EQUITY	\$	11,177,457

		Through		Budget	% Remaining
		8/31/2018	Budget	Remaining (Over)	(Over)
Revenue					
Advalorem Tax					
Advalorem taxes	\$	-,	\$ -,,	(4,183)	-0.07%
Discounts (3.5%)		(194,957)	(196,671)	(1,714)	0.87%
Uncollected tax (1.5%)		-	(84,288)	(84,288)	100.00%
Advalorem taxes prior years		950	( <del>-</del> ))	(950)	-100.00%
Advalorem tax interest		6,220	1 <del>0</del> 0	(6,220)	-100.00%
Advalorem prior years penalty		346	20	(346)	-100.00%
Refund to tax payer		(387)	( <b>=</b> )(	387	-100.00%
Tax collector		(108,705)	(112,383)	(3,678)	3.27%
Total Advalorem Tax		5,326,817	5,225,825	(100,992)	-1.93%
Fee Revenue					
Credit card convience fees		184	=	(184)	-100.00%
Impact fee		27,857	75,000	47,143	62.86%
Plan review fee		8,190	14,750	6,560	44.47%
Alarm System Malfunction fees		1,300	800	(500)	-62.50%
Re-Inspection fees		1,200	500	(700)	-140.00%
Total Fee Revenue		38,731	91,050	52,319	57.46%
Grant revenue					
Grant - PGIT		5,000	-	(5,000)	-100.00%
Total Grant revenue		5,000		(5,000)	-100.00%
Interest from Investments		13,648	6,000	(7,648)	-127.47%
Unrealized gain (loss) on investments		17,267	25,000	7,733	30.93%
Gain (loss) on sale of assets - BS		20,000	16,000	(4,000)	-25.00%
Gain (loss) on sale of assets		9,175	10,000	(9,175)	-100.00%
Contributions received		700		(700)	-100.00%
Beach Safety Patrol					
BSP - City of Destin		80,000	100,000	20,000	20.00%
BSP - Okaloosa County		779,000	779,000	·	0.00%
BSP - Junior Lifeguard Program Fees		27,027	49,355	22,328	45.24%
BSP - Junior Lifeguard Program Late Fees		650	1,400	750	53.57%
BSP - Junior Lifeguard Program Other		780		(780)	-100.00%
Total Beach Safety Patrol		887,457	929,755	42,298	4.55%
Pension Fund Contributions		261,813	300,000	38,187	12.73%
Net accident reimbursement		1,779	-	(1,779)	-100.00%
Miscellaneous revenue		198	TEV.	(198)	-100.00%
Medical - Training Revenue (CPR)	_	4,144	 6,795	2,651	39.01%
TOTAL REVENUE		6,586,729	6,600,425	13,696	0.21%

<u>a</u>	Through		Budget	% Remaining	
	8/31/2018	Budget	Remaining (Over)	(Over)	
Expenditures			12		
Personnel Services					
Education allowance	12,442	:=:	(12,442)	-100.00%	
Employee medical					
Drug test	749	700	(49)	-7.00%	
Physicals	10,858	10,000	(858)	-8.58%	
Shots		1,000	1,000	100.00%	
Total Employee medical	11,607	11,700	93	0.79%	
Insurance					
Elimination recourse	100	200	100	50.00%	
Employee	531,219	641,000	109,781	17.13%	
Employee AD&D	634	600	(34)	-5.67%	
Workers compensation	92,262	116,500	24,238	20.81%	
Total Insurance	624,215	758,300	134,085	17.68%	
Retirement plan					
District - 175 plan	1,061,864	2,091,000	1,029,136	49.22%	
State Premium Tax Contr.	261,813	300,000	38,187	12.73%	
District - 457 plan	32,042	36,000	3,958	10.99%	
Total Retirement plan	1,355,719	2,427,000	1,071,281	44.14%	
Taxes - payroll	151,778	170,000	18,222	10.72%	
Wage incentives					
Paramedic	49,239	65,000	15,761	24.25%	
Fire Boat Operator	7,074	16,800	9,726	57.89%	
Open Water Rescuer	8,399	8,400	1	0.01%	
Hazardous Materials Technician	14,701	18,000	3,299	18.33%	
Total Wage incentives	79,413	108,200	28,787	26.61%	
Wages					
Wages	1,824,781	2,046,000	221,219	10.81%	
Mandatory overtime	37,626	40,000	2,374	5.94%	
Duty overtime	12,525	27,000	14,475	53.61%	
Holiday pay	17,506	22,000	4,494	20.43%	
Commissioners	11,000	30,000	19,000	63.33%	
Sick leave and vacation payout	8,453	14,000	5,547	39.62%	
Total Wages	1,911,891	2,179,000	267,109	12.26%	
Total Personnel Services	4,147,065	5,654,200	1,507,135	26.66%	

•	Through 8/31/2018	Budget	Budget Remaining (Over)	% Remaining (Over)
Operating Expenditures				
Advertising	2,088	4,500	2,412	53.60%
Bond expense				
Election	*	200	200	100.00%
Employee	140	200	60	30.00%
Total Bond expense	140	400	260	65.00%
Contracts				
Radio Communications Access Fee	3,168	3,800	632	16.63%
Traffic control-interlocal agmt	(74)	1,700	1,700	100.00%
Total Contracts	3,168	5,500	2,332	42.40%
Dues/subscriptions/fees	277		(277)	100.000/
Fees County medical director	377 4,000	4,000	(377)	-100.00% 0.00%
Dispatch	4,000	500	500	100.00%
Dues/subscriptions/fees - Other	6,963	10,500	3,537	33.69%
Total Dues/subscriptions/fees	11,340	15,000	3,660	24.40%
Equipment	4,848	15,000	10,152	67.68%
Equipment - Hoses	1,500	5,000	3,500	70.00%
Haz-mat	8,867	15,000	6,133	40.89%
Inspections - ladder	1,365	1,750	385	22.00%
Insurance - general liability	65,585	76,000	10,415	13.70%
Lease - copier	2,029	3,500	1,471	42.03%
Office expense	7,236	8,500	1,264	14.87%
Promotion activities	1,059	1,500	441	29.40%
Professional fees				
Audit	15,500	15,500	: <del>=</del> %	0.00%
Legal	13,911	35,000	21,089	60.25%
Other Professional Services Total Professional fees	3,725	7,500	3,775	50.33%
	33,136	58,000	24,864	42.87%
Property appraiser	72,155	89,500	17,345	19.38%
Repairs and maintenance	0.404	0.000	(404)	2 222/
Boat	6,194	6,000	(194)	-3.23%
Building Computers - Hardware/Software/Upg.	9,724 12,457	18,000 17,500	8,276 5,043	45.98% 28.82%
Equipment	6,663	10,000	3,337	33.37%
Office	15,567	22,500	6,933	30.81%
Vehicle	28,744	60,000	31,256	52.09%
Total Repairs and maintenance	79,349	134,000	54,651	40.78%

	Through 8/31/2018	Budget	Budget Remaining (Over)	% Remaining (Over)
			( c.c.,	(0.0.)
Operating Expenditures (continued)				
Supplies				
Fire prevention	4,356	5,125	769	15.00%
Paramedic equipment	199	5,000	4,801	96.02%
Station	8,430	10,000	1,570	15.70%
Total Supplies	12,985	20,125	7,140	35.48%
Telephone				
Local	6,085	7,500	1,415	18.87%
Cellular	4,286	5,500	1,214	22.07%
Total Telephone	10,371	13,000	2,629	20.22%
Training and per diem	15,475	15,000	(475)	-3.17%
Transfer to Asset Fund Reserve	540,293	589,411	49,118	8.33%
Uniforms - Duty	15,297	19,000	3,703	19.49%
Vehicle				
Fuel - fireboat	209	4,500	4,291	95.36%
Fuel - vehicles	21,883	22,000	117	0.53%
Total Vehicle	22,092	26,500	4,408	16.63%
Utilities				
Cable	3,517	3,900	383	9.82%
Electricity	19,640	27,000	7,360	27.26%
Gas	2,730	3,300	570	17.27%
Water	3,499	3,750	251	6.69%
Total Utilities	29,386	37,950	8,564	22.57%
Total Operating Expenditures	939,764	1,154,136	214,372	18.57%
Capital Expenditures				
Building	₩.	848,000	848,000	100.00%
Building - equip./furnishings	-	87,000	87,000	100.00%
Building Improvements	18,184	89,702	71,518	79.73%
Bunker Gear	1,509	122,500	120,991	98.77%
Computers	19,663	18,880	(783)	-4.15%
Equipment - other	32,426	31,500	(926)	-2.94%
Equipment - station	***	9,000	9,000	100.00%
Furniture	)#:	16,500	16,500	100.00%
Vehicles	79,949	130,000	50,051	38.50%
Total Capital Expenditures	151,731	1,353,082	1,201,351	88.79%

	Through 8/31/2018	Budget	Budget Remaining (Over)	% Remaining (Over)
Other Uses of Funds				
Beach Safety Lifeguard Program				
Communication Devices	4,120	7,000	2,880	41.14%
Drug and Background tests	6,326	8,342	2,016	24.17%
Dues, Fees	23,441	23,200	(241)	-1.04%
Equipment - capital	113,543	90,580	(22,963)	-25.35%
Fuel .	7,127	7,500	373	4.97%
Insurance - WC/Liability	39,603	53,136	13,533	25.47%
Office expense	4,091	3,000	(1,091)	-36.37%
Payroll benefits	52,689	64,062	11,373	17.75%
Repairs and maintenance	19,394	21,500	2,106	9.80%
Supplies	16,362	19,937	3,575	17.93%
Taxes - payroll	31,792	40,653	8,861	21.80%
Training	2,598	2,000	(598)	-29.90%
Unemployment Compensation	: E=1	5,000	5,000	0.00%
Uniforms	26,680	15,680	(11,000)	-70.15%
Utilities	1,048	2,000	952	47.60%
Wages	442,280	531,410	89,130	16.77%
Total Beach Safety Lifeguard Program	791,094	895,000	103,906	11.61%
Beach Safety Junior Liféguard Program				
Advertising and Marketing	773	1,400	627	44.79%
Cell Phone	86	100	14	14.00%
Ceremony and Prizes		2,500	2,500	100.00%
Drug and Background Tests	206	650	444	68.31%
Field Trips and Competitions	3,601	8,500	4,899	57.64%
Hardship		550	550	100.00%
Insurance (G/L & Accident Policies)	5,578	6,000	422	7.03%
Insurance (Workers Compensation)	580	1,000	420	42.00%
Office Expense	: <b>4</b>	50	50	100.00%
Payroll Taxes	860	1,405	545	38.79%
Rental Fees	1,150	800	(350)	-43.75%
Repair and Maintenance	· · · · · · · · · · · · · · · · · · ·	150	150 <sup>°</sup>	100.00%
Scholarships	2,750	3,000	250	8.33%
Supplies	733	1,150	417	36.26%
Uniforms	5,442	6,000	558	9.30%
Wages	11,234	17,500	6,266	35.81%
Total Beach Safety Junior Lifeguard Program	32,993	50,755	17,762	35.00%
Total Beach Safety Program	824,087	945,755	121,668	12.86%

		Through 3/31/2018		Budget	Budget Remaining (Over)	% Remaining (Over)
Other Uses of Funds (continued)						
CPR Program						
Training Supplies		1,200		800	(400)	-50.00%
Payroll Taxes		89		21	(89)	0.00%
Wages - CPR Instructor		1,331	_	2,500	1,169	46.76%
Total CPR Program		2,620	10	3,300	680	20.61%
Total Other Uses of Funds	W.	826,707	1	949,055	122,348	12.89%
Total Expenditures	V <del></del>	6,065,267	_	9,110,473	3,045,206	33.43%
Net Revenue over Expenditures (per budget)	\$	521,462	\$	(2,510,048)		
Non-General Fund items:						
Use of Restricted Funds	\$	=	\$	860,000		
Use of Assigned Funds	\$	151,731	\$	418,082		
Use of Unassigned Funds	\$	-	\$	1,231,966		
	8/-	673,193		(4.)		
Other Fund or Non-Budget Items:						
Transfer Revenue to Restricted Fund - Impact Fees		(27,857)				
Transfer to Assigned Fund - Asset Fund		540,293				
Depreciation						
Depreciation - Beach Safety		<del>194</del> 1				
Depreciation - Jr. Lifeguard Program						
Net Revenue over Expenditures		1,185,629				



www.destinfire.com/services-programs/beach-safety/

## **BEACH SAFETY DIVISION'S**

Commissioner's Report September 11, 2018

- I. Tropical Storm Gordon.
- II. Statistics.

## Destin Beach Safety Statistics Commissioners' Report





As of	9/10/2018				
Attendance	2,395,902				
Minor First Aids	123				
Major First Aids		48			
Public Contacts	378	3,636			
Preventative Acts	A CONTRACTOR OF THE CONTRACTOR	5,114			
Missing Persons	- 11 1111 1920 1931	31			
Lost Persons		29			
Persons Rescued	5	50			
Assists	4	27			
Boat Infraction	3	33			
PWC Infraction		54			
Marine Stings	2	28			
Public Ed Mat	3	35			
Included in totals above	Harbor 9	Crab Island			
Attendance	10,300				
Minor First Aids	0	11			
Major First Aids	3	17			
Public Contacts	743				
Preventative Acts	465				
Missing Persons	2				
Lost Persons	4	3			
Persons Rescued	18	120			
Assists	8	78			
Boat Infraction	0	14			
PWC Infraction	0				
Marine Stings	0	1			
Public Ed Mat	10				
Fire Related Incident		1			



## Fire/Rescue Boat Crab Island Statistics



								~
1	∕ledical	Incident	ts	Wa	ter Haza	Fire	Other	
Lost Person	Marine Related	Trauma	Sickness or Illness	Assist Swimmer	Rescue Swimmer	Boating/PWC Accident	All Fire Incidents	Other
2	0	3	2	27	51	3	0	7
1	1	11	7	33	63	8	1	4
0	0	2	2	18	6	3	0	0
0	0	1	0	0	0	0	0	0
3	1	17	11	78	120	14	1	11

June - 14 Days July - 14 Days Aug - 13 Days Sept - 3 Days Total - 34 Days

## **Additional Information**

2 - 12x12 large blocks removed from middle of channel.

One burn complaint, fire under bridge. Help one rental vessel in distress under bridge, in channel. Vassal moved to safe water & rental company retrieved vessel.

1 PWC incident, near Midbay bridge, unfounded.1 trauma, baby injured from fall from ladder.

1 boat Joes Bayou taking on water.

4 people rescued on sinking kayak 1/4 mile off shore in breakers, 3 from sinking PWC, 2 from overturned kayak under bridge.

Assisted boater w/starting rental boats

Bandaged a foot cut on a boat, 8 y/o male pt.

1 reported boat hit by lightening off shore (unfounded). Dune fire (small) investigated, caused by fireworks. Media reporters on boat.

Towed a disabled pontoon boat from under the bridge to shore

10 people rescued off sinking vessel. 1 Pedi code, drowning transported by OCEMS. 1 broken ankle. 2 people rescued from overturned jet ski.

1 person checked out from jet ski incident. 2 person's assisted to safety from overturned kayak.

1 PWC accident with possible dislocated knee. 2 swimmer assists near the East Jetty.

1 disabled pontoon boat on the West Jetty's, towed to beach. 1 missing swimmer, last seen on the N.E. corner of Crab Island/swimmer still missing

1 Boat with rope wrapped in prop. Rope removed.

2 Major medicals - Shortness of breath post PWC accident & cardiac arrest on fishing vessel, not water Laceration to knee via boat prop. ALS care provided

## **Destin Fire Control District**

## **August 2018 Training**

Company Training	A-Shift	B-Shift	C-Shift	Total
Tactics & Strategy				
Company Surveys / Pre fire Plan	6	6	6	18
Table Top Scenarios - Tactics	3	3	3	9
Medical				¥1
Module 8 - Airway Management	4	4	4	12
EMS HIV / AIDS Awareness	2	2	2	6
Sexual Harassment	1	1	1	3
Company Training				
LODD - NIOSH Report	2	2	2	6
Target Hazards - Crab Trap St10 & AJ's St9	3	3	3	9
Total Training Hours	21	21	21	63

## **FIRE PREVENTION & INSPECTIONS**

## Month

# August 2018 EVERY SECOND COUNTS PLAN 2 WAYS OUT

## **Inspections Performed**

# Annual Inspections: Apartments/ Condominiums 28 Hotels/Motels Assembly Business 12 Mercantile Board & Care/ Day Care Storage Sprinkler /Alarm Access To Property 41 Vacant Property

Total 81

Construction Inspections:	
Building	2
Remodel	
Fire Alarm	
Sprinkler System	2
Site	2
Hood System	

Total 6

Re-inspections	T - 4 - 1	10
	lotal	10

Public Inquiries	
Conferences	
Pre-Plan Update	38
E.C. Updates	7

Total 45

Total Inspections 142

### **Plans Reviewed**

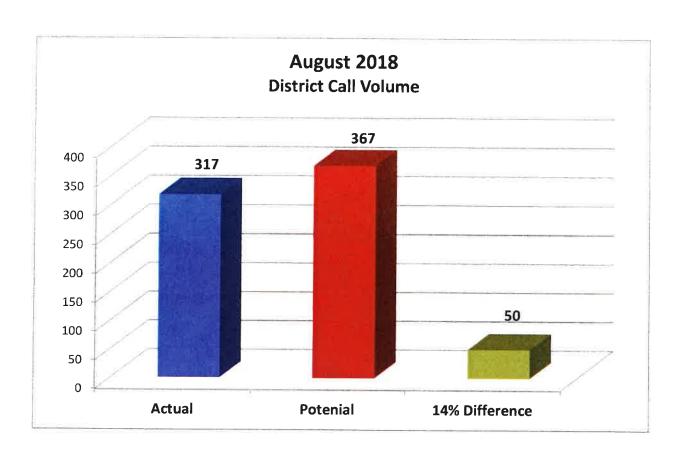
TRT	3
Building Site	3
Remodel	
Building	2
Signs	3
Sprinkler Systems	1
Fire Alarms	
Hood Systems	1

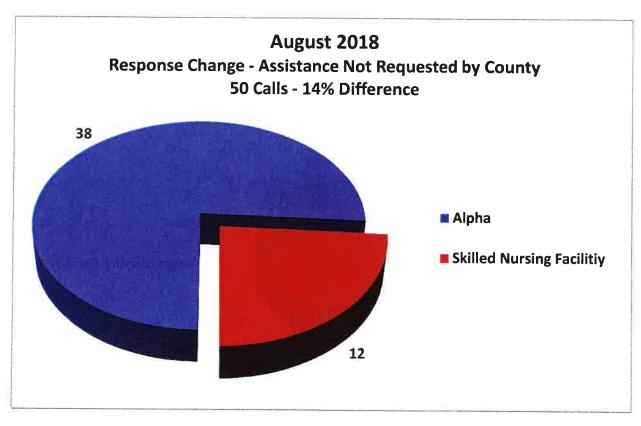
Total 13

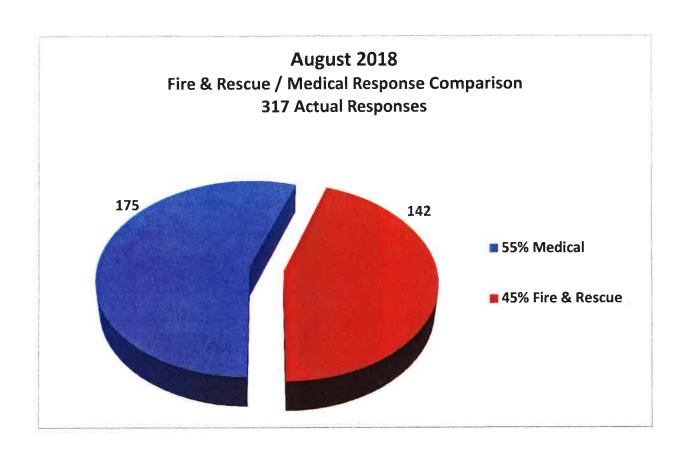
		Fractile Emerg	Fractile Response Times Emergency Responses For the Year 2018	imes nses 8		
		Destin Fire		Okale	Okaloosa County EMS	EMS
	7:59 Level	90% Level	Mean	7:59 Level	90% Level	Mean
January	72%	0:06:30	0:05:51	41%	0:25:14	0:12:53
February	%08	0:06:30	0:05:46	44%	0:28:19	0:15:32
March	%62	0:60:0	0:05:37	51%	0:22:01	0:11:52
April	78%	0:09:58	0:06:01	45%	0:21:28	0:12:04
May	%06	0:08:16	0:05:24	46%	0:22:50	0:12:44
June	%28	0:09:07	0:05:33	45%	0:25:27	0:12:58
July	84%	0:09:41	0:06:01	25%	0:21:30	0:10:10
August	%06	0:08:25	0:05:51	54%	0:17:49	0:10:02
September						
October						
November						
December						
Year to Date	83%	0:09:11	0:05:45	47%	0:23:05	0:12:17
2017 Average	%08	80:60:0	0:02:20	21%	0:23:12	0:12:42

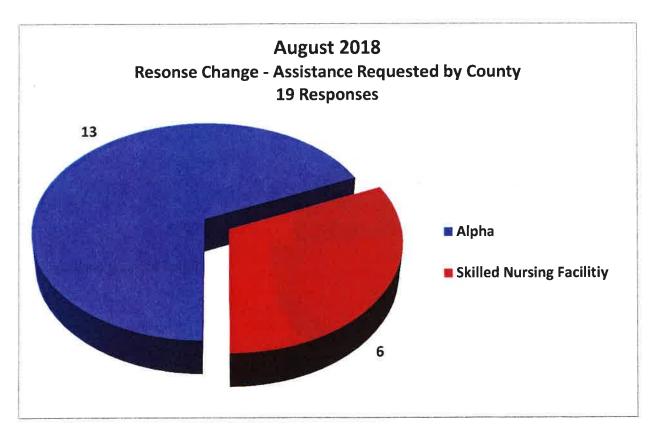
			Call B <sub>1</sub>	Call Breakdown				
			For the	For the Year 2018				
	Station 9	Station 9	Station 10	Station 10				Total
	Number	Percentage	Number	<u>Percentage</u>	<u>Total</u>	EMS	Fire	EMS
January	165	%99	84	34%	249	%29	33%	167
February	159	%59	84	35%	243	71%	29%	173
March	188	%99	66	34%	287	%08	20%	231
April	175	71%	71	767	246	%62	21%	194
May	241	74%	83	79%	324	78%	22%	252
June	265	%29	131	33%	396	%62	21%	314
July	286	71%	118	762	404	%08	20%	325
August	198	%89	117	37%	315	77%	23%	244
September								
October								
November								
December								
Year to Date	1677	%89	787	32%	2464	77%	23%	1,900
2017 Totals	2111	%29	1033	33%	3144	61%	39%	2,224

					For	Hot Zones For the Year 2018	2018								
									-	2018	2017	2016	2015	2014	2013
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9	Total	Total	Total	Total	Total	Total
January	47	23	54	20	31	21	26	22	5	249	185	181	164	283	226
February	32	21	48	23	34	22	22	37	4	243	204	194	187	192	216
March	23	56	26	21	#	24	23	34	9	287	281	250	216	280	272
April	42	27	48	16	. 45	16	20	28	4	246	250	210	-245	257	236
May	Z	30	75	19	49	21	20	32	^	324	261	251	287	333	312
June	72	31	9/	38	64	33	31	38	13	396	349	335	330	324	350
July	06	37	63	43	54	27	32	40	18	404	452	421	386	392	405
August	28	27	63	21	43	32	25	40	9	315	276	310	302	325	278
September										0	238	255	230	259	216
October										0	250	220	226	208	234
November									litte.	0	192	216	174	184	203
December										0	206	193	219	160	198
Year to Date	465	222	483	201	364	196	199	271	63	2464	3144	3036	2966	3197	3146
(A) Zone 1 - Destin Bridge to Berming Drive	Bridge to Benni	ng Drive		(D) Zone 4 - Holidav Isle. Hwv 98 (#802 - #1050) South side	lav Isle, Hwv 98	(#802 - #1050)	South side			(G) Zone 7 - Hww 293 (N side ECP) to Walton County	- Hwv 293	/N side EC	P) to Walte	on County	
	0	D							-	(2)	6				
(B) Zone 2 - Benning Drive to Main Street	g Drive to Main	Street		(E) Zone 5 - Airport Road to Henderson Beach Road	ort Road to Henc	lerson Beach R	oad		_	(H) Zone 8 - Hutchinson to Walton County (southside ECP)	- Hutchins	on to Walt	on County	(southside	ECP)
(C) Zone 3 - Main Street to Airport Road	treet to Airport	Road		(F) Zone 6 - Henderson Beach Park/Rd to Hwy 293/Hutchinson	derson Beach Par	k/Rd to Hwy 2	93/Hutchins	ш	•	(Z) Zone 9 - Out of District	-Out of Di	strict			









					De		re Contr listory fo	ol Distri or 2018	ict				otals	otals
	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2018 Totals	2017 Totals
MVA	20	27	30	24	29	49	43	33					255	328
Unknown Problem	18	13	35	30	45	35	40	37					253	353
Fall	22	30	26	19	28	21	30	19					195	215
Unconscious	6	11	16	16	22	30	29	16					146	188
Sick Call	22	20	15	17	16	18	21	11					140	182
Trauma	4	6	20	8	13	21	37	20					129	106
Breathing problem	13	16	19	10	16	21	8	14					117	142
Chest pain	13	12	14	8	14	25	16	17					119	117
Seizures	4	5	10	12	12	16	25	12					96	100
Drowning		2	2	2	11	19	18	17					71	42
Assault/Rape	8	3	11	9	5	8	6	8					58	75
CVA/Stroke	6	6	4	5	1	12	9	6					49	48
OD/Poisoning	1	4	8	5	10	6	5	4					43	36
Cardiac Arrest	6	2	6	3	5	4	3	5					34	41
Psychiatric	9	1	1	7	3	2	4	7					34	45
Diabetic Emergency	7	4	1	3	3	3	6	3					30	27
Hemmorrhage	3	3	3	3	2	7	4	3					28	34
Abdominal Pain	2	2	2	2	2	2	7	1					20	29
Allergic Reaction		3		2	4	1	2						12	27
Heat/Cold Emergency				1	1	5	5	2					14	19
Heart Problem	1	2	3	1		3	2	1					13	13
Back Pain		1	1	1	4	2	2	4					<sub>=</sub> 15	19
Choking	1	V	1	2	2								6	14
Other				3		2	1	1					7	11
Stabbing/GSW			1	1	2	1							5	6
Headache	1		1		1		1	2					6	4
Childbirth/Labor		w_w_	1	XX:	1	1	1	1					5	2
Eye Injury													0	1
Electrical Shock		W											0	0
Totals	167	173	231	194	252	314	325	244	0	0	0	0	1900	2224

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## Destin Fire Control District FYD Duty Overtime as of August 31, 2018

	3) FYD Balaı	nce at 7/31/2018	2) Aug	ust Activity	3) FYD Bala	nce at 8/31/2018
Name	Hrs	Amt Paid	Hrs	Amt Paid/Earned	Hrs	Amt Paid
Amey, Micah	16.00	281.64			16.00	281.64
Baugh, Mark	8.25	283.39			8.25	283.39
Blixt, Justin	4.50	144.27	0.50	10.28	5.00	154.55
Buchanan, TJ		-				
Christenson, Brian	17.00	614.23	9.00	318.87	26.00	933.10
Crozier, Dalton	22.50	515.93	0.50	7.13	23.00	523.06
Darden, David	2.75	60.56			2.75	60.56
Davis, John	36.25	806.00			36.25	806.00
Flynn, Robert	63.50	1,806.93			63.50	1,806.93
Frank, Richie	-	i i				
Hartley, Ben	13.00	206.77	9.00	215.82	22.00	422.59
Kocour, Doug	0.75	10.41	9.75	223.57	10.50	233.98
Koenig, Robert	12.50	260.31	8.50	212.80	21.00	473.11
Landis, Mike	51.75	1,248.62			51.75	1,248.62
MacDonald, Kevin	-					
Money, Arnold S.	0.50	14.51			0.50	14.51
Myers, Shaun	12.00	257.16			12.00	257.16
Parker, Eli	21.75	404.49			21.75	404.49
Rebholz, Tim	4.00	83.44			4.00	83.44
Romero, Felix	78.75	2,347.49			78.75	2,347.49
Romero, Jorge	5.25	115.66	0.50	6.94	5.75	122.60
Shepherd, David	0.25	3.47			0.25	3.47
Swartz, Reese	6.00	128.28	7.00	228.83	13.00	357.11
Turner, Luke	-	<b>**</b>			- 1	돌!
Ward, Trey	51.00	1,673.24			51.00	1,673.24
Watson, Donny	9.75	182.24			9.75	182.24
Weiland, Brian	4.00	130.20			4.00	130.20
Winkler, Matt	8#8	34			= 1	
Total Duty Overtime	442.00 S	11,579.24	44.75	\$ 1,224.24	486.75 \$	12,803.48
Less Previous Year Totals	(427.50)	(11,514.45)	(2.00)	(62.32)	(429.50) \$	(11,576.77)
Increase / (Decrease)	<b>\$</b>	64.79		\$ 1,161.92	\$	1,226.72

ä	ТОТ	2017-2018 AL ALL FUNDS		2017-2018 MID-YEAR	Y	017-2018 'ear End		2017-2018 YEAR END
	APPR	OVED BUDGET	_	BUDGET	Ac	ljustment		BUDGET
ANNUAL REVENUE	×							1)
Ad valorem tax @ 1.000	\$	5,619,167	\$	5,619,167			\$	5,619,167
Discounts 3.5%	\$	(196,671)	\$	(196,671)			\$	(196,671)
Uncollected tax - 1.5%	\$	(84,288)	\$	(84,288)			\$	(84,288)
Tax Collector fee	\$	(112,383)	\$	(112,383)			\$	(112,383)
Interest from investments	\$	6,000	\$	6,000			\$	6,000
Unrealized gain/loss from investments	\$	25,000	\$	25,000			\$	25,000
Impact fee	\$	75,000	\$	75,000			\$	75,000
Plan review fee	\$	14,750	\$	14,750			\$	14,750
Medical - Training revenue	\$	6,795	\$	6,795			\$	6,795
Alarm System Malfunction Fees	\$	800	\$	800			\$	800
Re-Inspection Fees	\$	500	\$	500			\$	500
Proceeds from Sale of Assets - BS	\$	16,000	\$	16,000	i -		\$	16,000
Junior Lifeguard Program Fees - BS	\$	49,355	\$	49,355	1		\$	49,355
Junior Lifeguard Program Late Fees - BS	\$	1,400	\$	1,400			\$	1,400
OTAL ANNUAL REVENUES	\$	5,421,425	\$	5,421,425	\$	-	\$	5,421,425
NNUAL EXPENDITURES Personnel Services Education			_	35,000			•	25 000
Incentive - Paramedic	\$	05.000	\$	35,000	\$	(0.400)	\$	35,000
	\$	65,000	\$	66,000	\$	(3,100)	\$	62,900
Incentive - Fire Boat Operator	\$	16,800	\$	10,800	\$		\$	10,800
Incentive - Open Water Rescuer	\$	8,400	\$	8,400	\$	1,000	\$	9,400
Incentive - Hazardous Materials Technician	\$	18,000	\$	16,200	\$	1,000	\$	17,200
Insurance - benefits	\$	641,000	\$	599,000	\$	34	\$	599,000
Insurance - workers comp	\$	116,500	\$	106,500	\$		\$	106,500
Medical - drug testing	\$	700	\$	700	\$	100	\$	800
Medical - physicals	\$	10,000	\$	13,000	\$	1,000	\$	14,000
Medical - shots	\$	1,000	\$	1,000	\$	•	\$	1,000
Payroll tax	\$	170,000	\$	170,000	\$	3	\$	170,000
Retirement contribution - 175	\$	2,091,000	\$	2,091,000	\$		\$	2,091,000
State portion	\$	300,000	\$	300,000	\$	15:	\$	300,000
Retirement contribution - 457	\$	36,000	\$	36,000	\$	153	\$	36,000
Uniforms - duty	\$	19,000	\$	33,000	\$		\$	33,000
Wages - hourly	\$	2,046,000	\$	2,030,550	\$	-	\$	2,030,550
Wages - holiday	\$	22,000	\$	22,000	\$	554	\$	22,000
Commissioner pay	\$	30,000	\$	30,000	\$	5.00	\$	30,000
Wages - Sick leave and Vacation payout	\$	14,000	\$	14,000	\$	(#x)	\$	14,000
Wages - CPR training	\$	2,500	\$	2,500	\$	:=:	\$	2,500
Wages - duty overtime	\$	27,000	\$	42,000	\$	. <del>.</del> .	\$	42,000
Wages - mandatory overtime	\$	40,000	\$	45,000	\$		\$	45,000
Professional Services	\$	5,674,900	\$	5,672,650	\$	-	\$	5,672,650
Accounting / Audit	\$	15,500	\$	15,500	\$	*	\$	15,500
Legal	\$	35,000	\$	35,000	\$	- 1	\$	35,000
Property Appraiser fee	\$	89,500	\$	89,500	\$	12/19	\$	89,500
Other Professional Services	\$	7,500	\$	7,500	\$	#27 T	\$	7,500
Other Froiessional Services								

2		017-2018 L ALL FUNDS		2017-2018 MID-YEAR	_	017-2018 'ear End		2017-2018 EAR END
		VED BUDGET		BUDGET	Ac	ljustment		BUDGET
ANNUAL EVENDITURES (and the set								
ANNUAL EXPENDITURES (continued) Contract Services			l					
Central dispatch		500	•	500	,		•	500
Communications equipment - cells	\$  \$	5,500	\$	5,500	\$	-	\$	500 5,500
County medical director	\$	4,000	\$	4,000	\$		\$	4,000
Network Administration (service)	\$	22,500	\$	22,500	\$	2	\$	22,500
Radio communication access fees	\$	3,800	\$	3,800	\$		\$	3,800
Traffic control device interlocal agreement	\$	1,700	\$	1,700	\$		\$	1,700
Traine control device interiodal agreement	\$	38,000	\$	38,000	\$		\$	38,000
Utility (*)	₩	30,000	╬	30,000	۳		Ψ	30,000
Utility Cable	<b> </b> •	2 000	•	2 000	<b> </b>		•	2.000
Electricity	\$	3,900	\$	3,900	\$	(200)	\$	3,900
Gas	\$	27,000 3,300	\$	27,000 3,300	\$	(200)	\$	26,800
Telephone	\$	7,500	\$	7,500	\$	3.53	\$	3,300
Water	\$	3,750	\$	3,750	\$	200	\$	7,500 3,950
vvalei	\$	45,450	\$	45,450	\$		\$	
Insurance	Ψ	45,450	ΙΨ	45,450	Ψ		Ф	45,450
Property/General Liability	•	76 000	۱,	76 000	_	(400)		75.000
Retirement - elimination recourse	\$ \$	76,000	\$	76,000	\$	(100)	\$	75,900
Disability		200	\$	200	\$	400	\$	200
•	\$	600	\$	600	\$	100	\$	700
Bond - election	\$	200	\$	200	\$	-	\$	200
Boria - election	\$	200	\$	200	\$		\$	200
Damaia and maintanana	\$	77,200	\$	77,200	\$		\$	77,200
Repair and maintenance			١.					
Boat	\$	6,000	\$	6,000	\$	1,000	\$	7,000
Building	\$	18,000	\$	18,000	\$	<del></del>	\$	18,000
Computers (upgrades/support/hardware)	\$	17,500	\$	17,500	\$		\$	17,500
Equipment	\$	10,000	\$	10,000	\$	<b>38</b> 0,	\$	10,000
Ladder & aerial inspections	\$	1,750	\$	1,750	\$	90	\$	1,750
Vehicles	\$	60,000	\$	60,000	\$	(1,000)	\$	59,000
Description	\$	113,250	\$	113,250	\$		\$	113,250
Supplies			١.					
Station	\$	10,000	\$	10,000	\$		\$	10,000
Office	\$	8,500	\$	8,500	\$		\$	8,500
Promotional Activities	\$	1,500	\$	1,500	\$	-	\$	1,500
Equipment	\$	15,000	\$	15,000	\$	**	\$	15,000
Fire prevention	\$	5,125	\$	5,125	\$	0.000	\$	5,125
Fuel - trucks Fuel - boat	\$	22,000	\$	22,000	\$	3,000	\$	25,000
Hose	\$	4,500	\$	4,500	\$	(3,000)	\$	1,500
Copier	\$	5,000	\$	5,000	\$	70	\$	5,000
Paramedic equipment	\$	3,500	\$	3,500	\$	(4.000)	\$	3,500
CPR Training	\$	5,000 800	\$	5,000 800	\$	(1,000)	\$	4,000
Of It Hairing	\$		\$		\$	1,000	\$	1,800
Other	۳ ا	80,925	1 2	80,925	1 2	=	\$	80,925
		45 000	_	22 -22	_			00
Training and per diem	\$	15,000	\$	22,500	\$	•	\$	22,500
Advertising	\$	4,500	\$	4,500	\$		\$	4,500
Haz-mat dues	\$ \$	15,000 10,500	\$	9,000 11,250	\$	- 45	\$	9,000
Dues and subscriptions				11 260	. 4	•	W.	11 250

	2017-2018 AL ALL FUNDS ROVED BUDGET		2017-2018 MID-YEAR BUDGET		2017-2018 Year End Idjustment		2017-2018 YEAR END BUDGET
Capital Outlay		П					
Building	\$ 848,000	\$	848,000	\$	6=0	\$	848,000
Building - equipment/furnishings	\$ 87,000	\$	87,000	\$	340	\$	87,000
Building improvements	\$ 89,702	\$	89,702	\$	320	\$	89,702
Bunker Gear	\$ 122,500	\$	122,500	\$	- 3	\$	122,500
Computers	\$ 18,880	\$	23,880	\$	:27	\$	23,880
Equipment - Firefighting	\$ 9,000	\$	9,500	\$	720	\$	9,500
Equipment - Other	\$ 31,500	\$	26,000	\$	28	\$	26,000
Furniture	\$ 16,500	\$	16,500	\$	3	\$	16,500
Vehicles	\$ 130,000	\$	130,000	\$	(37,756)	\$	92,244
<del>7.</del>	\$ 1,353,082	\$	1,353,082	\$	(37,756)	\$	1,315,326
Beach Safety: Beach Safety Services		İ	1,000,000	Ť	(0.1.00)	Ť	1,010,00
Capital acquisition - equipment	\$ 90,580	\$	90,750	\$	62,500	\$	153,250
Communication devices	\$ 7,000	\$	7,000	\$	(2,000)	\$	5,000
Drug and Background tests and Physicals	\$ 8,342	\$	8,342	\$	(2,000)	\$	6,342
Dues and Fees	\$ 23,200	\$	23,200	\$	8,500	\$	31,700
Equipment repair and maintenance	\$ 21,500	\$	21,500	\$	(750)	\$	20,750
Equipment supplies	\$ 19,937	\$	19,937	\$	5,006	\$	24,943
Fuel	\$ 7,500	\$	7,500	\$	3,000	\$	10,500
Insurance-workers comp/liability	\$ 53,136	\$	53,136	\$	(7,500)	\$	45,636
Office	\$ 3,000	\$	4,000	\$	250	\$	4,250
Payroll Benefits	\$ 64,062	\$	64,062	\$	(6,000)	\$	58,062
Payroll tax	\$ 40,653	\$	40,653	\$	(6,000)	\$	34,653
Training	\$ 2,000	\$	2,750	\$	- 21	\$	2,750
Unemployment tax	\$ 5,000	\$	5,000	\$	(5,000)	\$	
Uniforms	\$ 15,680	\$	17,680	\$	13,000	\$	30,680
Utilities	\$ 2,000	\$	2,000	\$	(250)	\$	1,750
Wages	\$ 531,410	\$	527,490	\$	(25,000)	\$	502,490
	\$ 895,000	\$	895,000	\$	37,756	\$	932,756
Beach Safety: Junior Lifeguard Program  Advertising and Marketing	\$ 1,400	•	1 400	,		•	4.400
Cell Phone	\$ 100	\$	1,400 100	\$		\$	1,400
Ceremony and Prizes	\$ 2,500	\$	2,500	\$		\$	
Drug and Background Tests	\$ 2,500	\$	2,500	\$	*	\$	2,500
Equipment and Supplies	\$ 1,150	\$		_			650
Field Trips and Competitions	\$ 8,500	\$	1,150 8,500	\$	(350)	\$	1,150
Hardship	\$ 550	\$	550 550	\$	(330)	\$	8,150
Insurance (G/L & Accident Policies)	\$ 6,000	\$		\$			550
Office Expense	\$ 50	\$	6,000 50	_		\$	6,000
Payroll Tax	\$	\$		\$	-	\$	1 405
Rental Fees	\$ 1,405 800	_	1,405	\$	250	\$	1,405
Repair and Maintenance	\$	\$	800	\$	350	\$	1,150
Scholarship	\$ 150	\$	150	\$		\$	150
Uniforms	\$ 3,000	\$	3,000	\$		\$	3,000
Wages	\$ 6,000	\$	6,000	\$		\$	6,000
	 17,500	_	17,500	\$		\$	17,500
Workers Compensation	\$ 1,000	\$	1,000	\$	= =	\$	1,000
	\$ 50,755	\$	50,755	\$		\$	50,755
OTAL ANNUAL EXPENDITURES	\$ 8,521,062	\$	8,521,062	\$		\$	8,521,062
OVERAGE/SHORTAGE	\$ (3,099,637)	\$	(3,099,637)	\$		\$	(3,099,637)

<b>*</b>	тот.	2017-2018 AL ALL FUNDS ROVED BUDGET		2017-2018 MID-YEAR BUDGET	}	2017-2018 Year End djustment		2017-2018 YEAR END BUDGET
OVERAGE/SHORTAGE	\$	(3,099,637)	\$	(3,099,637)	\$	- 5	\$	(3,099,637)
Contribution to Retirement Funds - State Contribution to Beach Safety - TDC Contribution to Beach Safety - City Use of Prepaid Pension Contribution Use of Restricted Funds Use of Committed Funds Use of Assigned Funds Use of Unassigned Funds	\$ \$ \$ \$ \$ \$ \$	300,000 779,000 100,000 - 860,000 - (171,329) 1,231,966	\$ \$ \$ \$ \$ \$ \$	300,000 779,000 100,000 - 860,000 - (171,329) 1,231,966	\$	37,756 (37,756)	***	300,000 816,756 100,000 - 860,000 - (209,085) 1,231,966
NET OVERAGE/SHORTAGE	\$	0	\$	0	\$		\$	0

# DESTIN FIRE CONTROL DISTRICT

# October 2018 Insurance Renewals

- General Insurance with VFIS
  - Increase of approximately \$10,000 (10%)
  - Request Short term renewal
    - 10/1/2018 to 8/31/2019
- Dental/Vision Insurance plan with Guardian
  - Dental increase 3.5%
  - Vision decrease 3.1%
  - Increase of approximately \$1,100
- Life Insurance plan with Principal
  - Group Term policy no change
  - Voluntary Term policy no change
- Workers' Compensation Insurance with PGIT
  - Decrease of approximately \$10,800 (8.5%)
  - Request Short term renewal
    - 10/1/2018 to 8/31/2019

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## Kathryn Wagner

From:

Clayton Hicks < cwhicks@unionstate.net>

Sent:

Thursday, August 30, 2018 9:18 AM

To:

Kathryn Wagner

Subject:

**Board of Trustees** 

Attachments:

Resume.docx; Volunteer and Board Experience.docx

Kathryn,

Good morning, my name is Clayton Hicks, my wife and I recently relocated to the Destin area (four months ago) and I am looking to more involved in the community. I received your fax yesterday regarding the Board of Trustees and I would like to be considered. I have extensive experience in board matters and municipal government as you will see, plus I have a professional background in finance. Thank you in advance for any consideration and feel free to reach out if you have any additional questions.

## Clayton Hicks

Vice President Union State Bank 978 Airport Road, Suite A Destin, Florida 32541 Phone (850) 654-5019 Fax (850) 654-5037 MLO #1748250

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# **CLAYTON HICKS**

4320 Commons Dr W # 4309 Destin, FL, 32541 ~ 678-471-1115 ~ cwhicks@unionstate.net

### **CAREER PROFILE**

Key Contributor & Effective Leader supporting daily operations in fast-paced and high-stress environments within a variety of industries. Experienced in driving internal changes for complex systems by applying expertise in strategy development, streamlining current processes in order to reduce cost and inefficiencies, managing complex customer service issues, and leading cross-functional teams. Equipped with a significant ability to leverage skills in project management and to introduce new tools for cost/time savings and efficiency improvements.

#### AREAS OF EXPERTISE

- ♦ Relationship Development
- Customer Service Excellence
- Team Building

- ♦ Credit Underwriting
- New Business Development
- Operational Efficiencies
- ♦ Financial Analysis
- ♦ Project Management
- ♦ Client Retention

#### CAREER HIGHLIGHTS

- Oversaw a high-level acquisition while maintaining 87% of the current customer base (CharterBank), increased sales by over \$8 million (Edward Jones), and maintained internal compliance
- Graduated from the Community Bankers Association of Georgia's Commercial Banking School
- Achieved a Lean Six Sigma Greenbelt Certification

### PROFESSIONAL SYNOPSIS

UnionState Bank Vice President

MAY 2018 - PRESENT

- Attracted And Retained Customer While Growing Commercial Loan Portfolio
- Lending For Speculative Construction, Raw Land, Owner Occupied Commercial Real Estate, And Nonowner Occupied Commercial Real Estate
- Perform Credit Analysis To Ensure Loan Policy Is Followed And Prospective Borrowers Qualify

#### **EXCLUSIVE ASSOCIATION MANAGEMENT**

MAY 20017- MARCH 2018

#### DIRECTOR OF BUSINESS DEVELOPMENT AND PROFESSIONAL SERVICES

- Managed the day to day activities operations of 29 condominium and homeowners associations.
- Managed the budget and financial operation of 29 condominium and homeowners associations
- Identified additional revenue opportunities which increased revenues by approximately 17% within six month.
- Participated in business development activities which led to an increase of 14% in total clients in six months.

#### **CANCER TREATMENT CENTERS OF AMERICA**

MARCH 2012-MARCH 2016

## Director, Return Patient Experience (2014-2016)

- Directed daily operations within a fast-paced environment within a focus on increasing productivity and efficiency while simultaneously reducing overhead costs
- Design and implement unique operational strategies for the clinic which held over 30 thousand in clinic

- appointments and staffed over 100 individuals
- Act as a Project Manager for the weekend clinic which required planning the opening of a weekend outpatient oncology clinic
- Successfully reduced patient complaints by 66% while volume increased by 19% through the successful implementation of streamlined scheduling best practices

## Manager, Transportation and Travel Scheduling (2012-2014)

- Coordinated daily operations within a brand-new transportation department which required creating comprehensive standard operating procedures, overseeing inventory purchasing, and fostering positive rapport with vendors and members of the community
- Managed a travel benefit program for both patients and caregivers in addition to streamlining current processes which resulted in a savings of over \$1.4 million in overhead costs
- Provided individualized coaching and feedback to staff members as needed, consistently fostered a positive working environment, and achieved zero customer complaints

#### CHARTERBANK

FEBRUARY 2007-FEBRUARY 2012

## Vice President, Commercial Banking

- Oversaw the commercial banking department which included facilitating client (both residential and commercial) financial services and risk management for \$147 million in loans and \$1.4 billion in deposits
- Maintained a significant knowledge of several industries which resulted in successfully supporting commercial client banking needs
- Reduced a REO loan portfolio by 34% in 6 months, achieved a retention rate of 87% during a complex acquisition, and provided comprehensive training/support for a new UCA cash flow analysis software

#### **EDWARD JONES**

OCTOBER 2004-FEBRUARY 2007

#### **Financial Advisor**

- Acted as a Licensed Financial Advisor within the organization which required overseeing profit and loss, supervising branch staff members, and handling customer support functions
- Increased sales by over \$8.5 million within 18 months and successfully passed the series 7, series 65, life
  insurance, and variable product exams which resulted in obtaining licensure

## Delta Air Lines

FEBRUARY 1999-OCTOBER 2004

Manager, Strategic Planning (2003-2004) In Flight Manager, Operations Control Center (2002-2003) Operations Supervisor, ATL Coordination Center (2000-2002) Flight Attendant (1999-2000)

- Held several progressive roles within a fast-paced environment which included creating an in-depth operation budget of over \$1.25 billion, supervising teams, and identifying potential cost saving initiatives
- Acted as Deputy Chief of Staff to the Senior Vice President of In-Flight Services which required providing administrative support, coordinating staff inclusion activities, and managing internal communication
- Implemented a new Coordinator positive within the department which reduced FAA reported delay codes by 74% within 12 months and successfully led a complex FTE analysis project focused on workforce planning
- Created a successful co-op program in conjunction with the University of Cincinnati

#### **EDUCATION**

Master of Business Administration, NORTHEASTERN UNIVERSITY
Bachelor of Science, Professional Studies-General Business, EXCELSIOR COLLEGE

# PROFESSIONAL LICENSES

GEORGIA INSURANCE COMMISSION- LIFE, ACCIDENT, HEALTH, PROPERTY AND CASUALTY

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### Volunteer and Board Experience

## City of Newnan – Councilmember

2006-2017

- Served as an elected member of council representing District A of the city of Newnan, GA
- Participated in the Georgia Municipal Association (GMA) annual training and conferences
- Represented the city at various associations including MEAG, National League of Cities, and other organization

Three Rivers Regional Commission – Vice Chairman

2007-2016

- The City of Newnan's representative on the regional development authority
- Served as Chair of the Budget Committee, Finance Committee, and Audit Committee
- Negotiated the merger of the Chattahoochee Flint RDC and the McIntosh Trail RDC to create the
   Three Rivers Regional Commission after a change in state laws

The Heritage School – Trustee

2013-2016

- Served as an independent Trustee for the private repertory school
- Served on the Finance Committee and Personnel Committee

The Rotary Club of Newnan – Past President

2005-2017

Served as Secretary, Treasurer, and Club President

Other Affiliations and Experiences:

- Rotary Club of Destin
- Newnan/Coweta Chamber of Commerce Board of Directors
- Coweta Drug Court Board of Directors
- National Association of Eagle Scouts

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September 4, 2018

Destin Fire Control District C/O Kathryn Wagner 848 Airport Rd Destin, FL 32541

Dear Kathryn,

Please accept this letter and enclosed resume to indicate my interest in being considered for an appointment as a Trustee for the Firefighter's Retirement Trust Fund. I've been involved in the financial services sector since 2002, currently hold an active CERTIFIED FINANCIAL PLANNER™ designation and am an active financial advisor here in Destin. I feel I have the knowledge and tools necessary to add value to the retirement board and help your staff feel confident in their retirement plan. If you have any questions, please don't hesitate to reach out. I look forward to hearing from you soon!

Sincerely,

Jared O'Neal, CFP®

### Jared O'Neal, CFP®

(850) 597-1820 • jaredmoneal@hotmail.com 22 Indian Bayou Dr Destin, FL 32541

#### FINANCIAL SERVICES SENIOR LEADER

## Business Development · Practice Management · Sales & Marketing

Proven success in roles driving sales, revenue and problem resolution. Experienced in leading teams, and effectively increasing advisor production. Able to engage, persuade and solicit support from the field, senior management, prospects and clients by making complex concepts simple and relevant.

#### KEY COMPETENCIES

- Innovative Leadership
- Business Development
- Marketing Strategies
- Sales & Revenue Planning
- Strategic Planning
- Practice Management
- Profit & Loss Management
- Project Management
- Team Building

#### PROFESSIONAL EXPERIENCE

## Raymond James - Destin, FL

## Financial Advisor, CERTIFIED FINANCIAL PLANNERTM

Currently building financial advisory practice.

### FIRST FLORIDA BANK – Destin, FL SVP, First Florida Wealth Management

2015-2018

2018-Present

## Branch Manager/Financial Advisor, Raymond James Financial Services, Inc.

Developed start-up wealth management program for bank through Raymond James. Daily duties include prospecting new clients, servicing existing clients, compliance of program and recruiting new advisors to program. Served as officer of bank and represented bank as well as Wealth Management at various public events.

- In 3 years, developed T12 revenue of \$313,000 with 89% recurring revenue
- > Program AUM of \$52,000,000 with another \$11mm in immediate pipeline, 134 households
- > Recruited and transitioned a financial advisor and recruited a trainee who was a relationship manager at a competitor

#### RAYMOND JAMES FINANCIAL - St. Petersburg, FL

2014 to 2015

#### **Business Development Specialist, Financial Institutions Division**

Proactively recruit financial institutions throughout the eastern half of the U.S. to operate their investment program using Raymond James as a third-party marketer. Recruiting duties include constant cold-calling, follow-up, onsite visits, home office visits, managing CRM database, RFP responses, interviewing prospects to create discussion documents, staying abreast of new technology offerings and competitive intelligence.

- > Increased prospect pipeline by over 200%
- Received commit for 4 programs totaling over \$2.7mm in revenue
- ➤ Hosted 10 prospective banks at our home office in St. Petersburg
- > Attended Jeff Thull's Prime Process Training

## RAYMOND JAMES FINANCIAL - St. Petersburg, FL

2013 to 2014

#### Director, Cash Management & Lending Solutions

Responsible for marketing strategies, product sales and development for banking and lending products including cash management accounts, deposits, debit and credit cards, and securities based lending. Developed new business relationships designed to enhance banking and lending offerings. Conducted competitive research to ensure parity and make pricing adjustments as needed.

> Designed product and marketing strategies to increase share of wallet utilizing banking services

- Led work streams involving cash management, mobile and securities based lending product suite
- Secured and retained over \$170mm in assets through "By Invitation Only" program
- > Increased adoption of cash management account 15% annually
- > Increased revenue on credit card program by 150% from \$400k to \$1mm annually
- Regularly called on for speaking engagements at national, regional and local conferences

## RAYMOND JAMES FINANCIAL – St. Petersburg, FL

2010 to 2013

#### Product Manager, Cash Management & Lending Solutions

Designed sales and marketing strategies for banking and lending products which include the cash management account, the Raymond James Visa Signature credit card, margin and securities based lending. Proactively wholesale products to advisors and sales assistants throughout the nation. Developed practice management techniques tailored to specific advisors to assist them in gaining share of wallet from their existing clients.

- > Increased adoption of cash management account by 19% and credit card program by 31% in first two years
- Received "Service 1st" Award for client consolidation project with Chairman's Council advisor
- Regularly called on for speaking engagements at national, regional, and local conferences

### RAYMOND JAMES FINANCIAL - St. Petersburg, FL

2006 to 2010

#### Transition Consultant III, Transition Management

Recruited and led over 75 financial advisors through the process of affiliating with Raymond James, specifically focused on \$1mm+ producers. Proactively trained branch managers, advisors and support staff on tools available to assist them in transferring and growing their practice. Served as point of contact for all issues arising during the transition. Trained and mentored other consultants to ensure understanding of new policies, FINRA regulations, and best practices.

- > Developed training program for new associates to drive consistent departmental messaging
- > Spearheaded the development of proprietary software to allow for fixed income distributions to automatically be invested into mutual funds
- > 100% of transition reviews scored as "Very Satisfied" or "Satisfied"

#### BRADY WARE - Dayton, OH

2005 to 2006

#### Wealth Management Advisor, Brady Ware Investment Council, LLC

Developed and managed \$115 million in assets for an independent RIA utilizing Schwab Institutional for custody and clearing services. Designed daily, monthly and quarterly operational activities that led to a significant increase in billing accuracy, higher rated audits and targeted marketing campaigns. Cultivated relationships with CPA partners to drive referrals. Served as primary advisor for all existing clients.

- > Created onboarding checklist designed to provide a consistent experience to each client
- > Designed financial plans for clients to uncover outside assets
- > Developed referral program for CPA partners offering a revenue share agreement
- > Efforts led to an 80% increase in assets under management and a 50% increase in revenue

#### T. ROWE PRICE - Tampa, FL & Owings Mills, MD

2002 to 2005

#### Senior Investment Specialist, Investment Guidance Group

Responsible for over \$100mm in deposits through education of customers and financial advisors on T. Rowe Price mutual funds and advisory services. Implemented a consultative sales approach to acquire and retain assets for the firm through the "one-call rollover" process. Proactive outbound calls to prospects and financial advisors to close leads.

- Coached a team of 12 associates that became the top sales team in the nation within first year
- Significant Achievement Award recipient
- College Planning Specialist

#### **EDUCATION**

Bachelor of Science, Business Administration • University of Southern Mississippi, Hattiesburg, MS

#### LICENSES & DESIGNATIONS

Series 6, 7, 24, 63, 66; CFP® designation obtained in 2011 Florida Life, Health, Variable Annuity

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To: Kathryn Wagner
Administrative Division Chief
Destin Fire Control District

From: Paul T. Rice
Assistant Vice President
Branch Manager-Lender
BancorpSouth
13331 Emerald Coast Pkwy.
Miramar Beach, FL 32550

Date: 02/09/2018

Re: Retirement Board Volunteer

Kathryn,

Thank you for your recent fax to us indicating you are in search of volunteers for the Destin Fire Control District Firefighters' Retirement Trust Fund. I truly appreciate the firefighters' and the Importance of their work in our community. I would be honored to use my banking background and finance experience to make a contribution serving on the District's Retirement Board. It is vital that good decisions are made regarding pension plans and pension-related benefits so that they can remain safe and sound. I have attached my resume that gives a brief summary of my background and some of my experience. I would be happy to discuss further.

Sincerely

Paul T. Rice

BancorpSouth

Paul T. Rice 850-428-1527 Ptrice3863@gmail.com 3863 Indian Trail Destin, FL 32541

**Experience:** 

2015 to Present

Assistant Vice President Branch Manager-Lender

BancorpSouth-Miramar Beach, FL

Develops loan volume that exceeds all established goals for real estate loans and manages a portfolio in excess of \$50 million dollars achieving loan growth of over 10% in 2017. Specializes in financing for premier and higher end properties, vacation homes, and condos for in house portfolio. Manages the retail and deposit operations of the branch and staff. Achieved Best Performing Branch category in 2017 and the top 8% for the entire bank.

2006 to 2015

Vice President-Retail Operations,

Lender and Security Officer Branson Bank-Branson, MO

Managed all retail and deposit operations of the bank that included three retail locations and the operations center. Conducted all Security Officer functions for the bank. Served as consumer lender and managed a portfolio of consumer loans.

2004 to 2006

**Branch Manager-Lender** 

Great Southern Bank-Branson, MO

Managed all operations of the branch including retail deposits and loans. Developed an award winning staff and branch.

**Education:** 

B.A and M.P. A.-University of Arkansas