

Destin Fire Control District
Board of Fire Commissioners

Regular Meeting
848 Airport Road
Destin, Florida 32541

January 8, 2019
5:30 p.m.

Destin Fire Control District

Agenda

Board of Fire Commissioners
848 Airport Road, Destin, Florida 32541
January 8, 2019, at 5:30 p.m.

This meeting is open to the public

- 1. Meeting called to order by the Chairman**
- 2. Public Comments**
- 3. Review of minutes:**
 - a. Regular meeting – December 11, 2018
- 4. Review of Financial Report:**
 - a. December 31, 2018
- 5. Old Business:**
 - a. West End of District Station
- 6. Chief Reports:**
 - a. Beach Safety Update
 - b. Training Report
 - c. Inspection Report
 - d. Response Change Report
 - e. Overtime Report
- 7. New Business:**
 - a. Resolution 19-04 – to donate asset to City of Destin
 - b. Request for Proposals to purchase Beach Safety ATVs/UTV/Waverunner
 - c. Request for Proposals to purchase Beach Safety Lifeguard Chair(s)
- 8. Next Meeting:** Regular Meeting: February 12, 2019 at 5:30pm
- 9. Adjournment**

DESTIN FIRE CONTROL DISTRICT

Regular Meeting of the Board of Commissioners

Main Station

848 Airport Road
Destin, Florida 32541

December 11, 2018

Minutes

Commissioners present: Rick Moore, Tommy Green, Bob Wagner, Mike Buckingham

Commissioners absent: Jack Wilson

Staff present: Chief Kevin Sasser; Division Chiefs Joe D'Agostino, Matt Taylor and Kathryn Wagner

Also present: Attorney Dana "D.C." Matthews, II

The meeting was called to order by Chairman Moore at 5:30 p.m. He announced Commissioner Wilson's absence. A quorum was present.

Election of Officers

Chairman Moore called for nominations for the positions of Chairperson, Co-Chairperson and Secretary/Treasurer. Commissioner Wagner made a motion that officers remain the same — Chairperson: Rick Moore, Co-Chairperson: Tommy Green, Secretary/Treasurer: Jack Wilson. Commissioner Green seconded. With no discussion, the motion passed unanimously.

Appointment of Employee Relations Commissioner

Chairman Moore appointed Mike Buckingham as Employee Relations Commissioner.

Public Comments

None

Review of Minutes

The minutes of the Regular Meeting of November 13, 2018 were presented. Commissioner Wagner made a motion to approve the minutes as presented. Commissioner Green seconded. With no discussion, the motion passed unanimously.

Review of Financial Report

Division Chief Wagner presented the financial statements for November 30, 2018. After brief review, Commissioner Wagner made a motion to approve the financial statements as presented. Commissioner Buckingham seconded. With no further discussion, the motion passed unanimously.

Old Business

a. West End of District Station

Chief Sasser reported on meeting with the Mayor and Councilman Parker to review the plot plan for the proposed site. Comments were good and feedback was positive. Things seem to be moving along well and hopefully the plan should go to the City Council within the next thirty days.

Chief Reports

a. Beach Safety Report

Division Chief D'Agostino reported on their winter work and stated proposals for new beach vehicles and lifeguard chairs for the coming season will go out this month. He stated The Polar Bear Plunge, hosted by the Destin Fire Rescue Foundation, Friends of Emerald Coast State Parks and the Henderson, is scheduled for January 1, 2019 at Henderson Beach State Park.

b. Training Report

Chief Sasser reviewed the Training Report and noted 29 hours of training per shift for November. They utilized Hurlburt Field for several of the training sessions.

c. Inspection Report

Division Chief Taylor presented the Inspection Report. Chief Sasser noted that some big impact fees are due for collection in the near future.

d. Response Change Report

Chief Sasser reviewed the reports stating that the average response time was 85%, the division of calls ran around 69%/31% between Stations 9 and 10, and noted that the new station would help to improve all of these numbers.

e. Overtime Report

Chief Sasser reviewed the Overtime Report noting that it was average for the month of November.

New Business

a. Agreement with Emerald Coast Fitness Foundation, Inc.

Chief Sasser presented statistics showing the annual cost of memberships versus an annual lump sum payment. He presented the proposed agreement and suggested amending it to cover the calendar year. Commissioner Buckingham made a motion to approve the agreement with amendments. Commissioner Green seconded. With no further discussion, the motion passed unanimously.

b. Resolution 19-03 to Declare Asset Obsolete (Computer)

Division Chief Wagner presented the resolution to declare a 2003 computer obsolete. Commissioner Buckingham made a motion to approve Resolution 19-03. Commissioner Green seconded. With no further discussion, the motion passed unanimously.

c. Recognition of Firefighter Years of Service

Engineer Brian Weiland was presented a plaque in appreciation of his 20 years of service to Destin Fire Control District. Engineer Weiland began service in November of 1998.

d. Proposed 2019 Meeting Dates

Division Chief Wagner presented the list of meeting dates for 2019 stating the meetings will continue on the second Tuesday of each month at 5:30 p.m.

Chief Sasser presented a letter from Congressman Matt Gaetz, in which the Congressman thanked the District for its work in collecting and distributing donations to areas affected by Hurricane Michael. Chairman Moore read the letter into the minutes.

Next Meeting

Chairman Moore announced the next regular meeting of the Board will be held on January 8, 2019 at 5:30 p.m. and wished everyone a Merry Christmas and Happy New Year.

Adjournment

With no additional business to be discussed, the meeting adjourned at 5:59 p.m.

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Destin Fire Control District**Balance Sheet**

As of December 31, 2018

	<u>December 31, 2018</u>
ASSETS	
Current Assets	
Checking/Savings	
Petty cash	\$ 100
Trustmark - checking	1,086,230
Trustmark - impact fee	1,129,956
FLGIT - Day to Day Fund	21,612
FLGIT - Short Term Bond Fund	3,101,929
Total Checking/Savings	<u>5,339,827</u>
Accounts Receivable	
Accounts Receivable	8,991
Total Accounts Receivable	<u>8,991</u>
Other Current Assets	
Ed supplement receivable	3,377
Total Other Current Assets	<u>3,377</u>
Total Current Assets	<u>5,352,195</u>
Fixed Assets	
Land	278,555
Building	1,346,392
Building Improvements	1,457,872
Equipment - firefighting	408,411
Equipment - other	1,103,455
Equipment - station	346,892
Vehicles	2,708,170
Accumulated depreciation	(4,424,453)
Total Fixed Assets	<u>3,225,294</u>
Other Assets	
Prepaid expenses	137,118
Total Other Assets	<u>137,118</u>
Deferred outflows of resources from Pension Fund	<u>817,367</u>
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	<u><u>\$ 9,531,974</u></u>

Destin Fire Control District**Balance Sheet**

As of December 31, 2018

	<u>December 31, 2018</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts payable	\$ 10,250
Other Current Liabilities	
Accrued wages payable	96,368
Prepaid Legal Services	310
Compensated absences-in 1 yr	73,409
Total Other Current Liabilities	<u>170,087</u>
Total Current Liabilities	180,337
Long Term Liabilities	
Compensated absences-more 1 yr	130,391
OPEB Liability	855,644
Retirement Trust Fund	8,337,169
Total Long Term Liabilities	<u>9,323,204</u>
Total Liabilities	<u>9,503,541</u>
Equity	
Nonspendable Fund	
Nonspendable - Investment General Fixed Assets Fund	3,225,294
Nonspendable - Prepaid Insurance Fund	137,118
Total Nonspendable Fund	<u>3,362,412</u>
Restricted Fund	
Restricted - Impact Fee Fund	1,227,785
Total Restricted Fund	<u>1,227,785</u>
Committed Fund	
Committed - Compensation Fund	50,000
Committed - Unemployment Fund	19,873
Total Committed Fund	<u>69,873</u>
Assigned Fund	
Assigned - Asset Fund	3,031,976
Assigned - Beach Safety	5,155
Total Assigned Fund	<u>3,037,131</u>
Unassigned Fund	
Unassigned Fund	296,026
Provided for Retirement Trust Fund	(8,337,169)
Net Revenue over Expenditures	372,375
Total Unassigned Fund	<u>(7,668,768)</u>
Total Equity	<u>28,433</u>
TOTAL LIABILITIES & EQUITY	<u><u>\$ 9,531,974</u></u>

Destin Fire Control District
Revenue over Expenditures vs Budget
for the 2018 - 2019 Fiscal Year

	Through 12/31/2018	Budget	Budget Remaining (Over)	% Remaining (Over)
Revenue				
Advalorem Tax				
Advalorem taxes	\$ 1,604,297	\$ 6,003,036	4,398,739	73.28%
Discounts (3.5%)	(64,697)	(210,106)	(145,409)	69.21%
Uncollected tax (1.5%)	-	(90,046)	(90,046)	100.00%
Advalorem taxes prior years	289	-	(289)	-100.00%
Advalorem tax interest	97	-	(97)	-100.00%
Advalorem prior years penalty	145	-	(145)	-100.00%
Tax collector	(29,910)	(120,061)	(90,151)	75.09%
Total Advalorem Tax	<u>1,510,221</u>	<u>5,582,823</u>	<u>4,072,602</u>	<u>72.95%</u>
Fee Revenue				
Credit card convience fees	56	-	(56)	-100.00%
Impact fee	98,029	100,000	1,971	1.97%
Plan review fee	8,067	14,750	6,683	45.31%
Alarm System Malfunction fees	-	800	800	100.00%
Re-Inspection fees	2,800	500	(2,300)	-460.00%
Total Fee Revenue	<u>108,952</u>	<u>116,050</u>	<u>7,098</u>	<u>6.12%</u>
Interest from Investments	428	8,000	7,572	94.65%
Unrealized gain (loss) on investments	29,593	25,000	(4,593)	-18.37%
Gain (loss) on sale of assets - BS	8,110	16,000	7,890	49.31%
Gain (loss) on sale of assets	-	50,000	50,000	100.00%
Beach Safety Patrol				
BSP - City of Destin	-	100,000	100,000	100.00%
BSP - Okaloosa County	-	856,311	856,311	100.00%
BSP - Junior Lifeguard Program Fees	-	22,400	22,400	100.00%
Total Beach Safety Patrol	<u>-</u>	<u>978,711</u>	<u>978,711</u>	<u>100.00%</u>
Pension Fund Contributions	-	265,000	265,000	100.00%
Miscellaneous revenue	70	-	(70)	-100.00%
Medical - Training Revenue (CPR)	<u>720</u>	<u>4,500</u>	<u>3,780</u>	<u>84.00%</u>
TOTAL REVENUE	<u>1,658,094</u>	<u>7,046,084</u>	<u>5,387,990</u>	<u>76.47%</u>

Destin Fire Control District
Revenue over Expenditures vs Budget
for the 2018 - 2019 Fiscal Year

	Through 12/31/2018	Budget	Budget Remaining (Over)	% Remaining (Over)
Expenditures				
Personnel Services				
Education allowance	-	50,000	50,000	100.00%
Employee medical				
Drug test	198	650	452	69.54%
Physicals	831	10,000	9,169	91.69%
Shots	-	1,000	1,000	100.00%
Total Employee medical	1,029	11,650	10,621	91.17%
Insurance				
Elimination recourse	-	200	200	100.00%
Employee	146,549	716,970	570,421	79.56%
Employee AD&D	176	725	549	75.72%
Employee assistance program	-	2,500	2,500	100.00%
Workers compensation	25,750	124,804	99,054	79.37%
Workers compensation - self insure	-	12,500	12,500	100.00%
Total Insurance	172,475	857,699	685,224	79.89%
Retirement plan				
District - 175 plan	135,943	976,858	840,915	86.08%
State Premium Tax Contr.	-	265,000	265,000	100.00%
District - 457 plan	8,885	35,418	26,533	74.91%
Total Retirement plan	144,828	1,277,276	1,132,448	88.66%
Taxes - payroll	42,676	179,115	136,439	76.17%
Wage incentives				
Paramedic	12,870	72,700	59,830	82.30%
Fire Boat Operator	3,224	30,000	26,776	89.25%
Open Water Rescuer	2,647	18,000	15,353	85.29%
Rescue Specialist	-	1,800	1,800	100.00%
Hazardous Materials Technician	6,300	27,000	20,700	76.67%
Total Wage incentives	25,041	149,500	124,459	83.25%
Wages				
Wages	511,461	2,115,287	1,603,826	75.82%
Wages - part-time	1,110	8,970	7,860	87.63%
Mandatory overtime	8,935	45,000	36,065	80.14%
Duty overtime	18,094	23,541	5,447	23.14%
Holiday pay	5,913	22,739	16,826	74.00%
Commissioners	3,000	30,000	27,000	90.00%
Total Wages	548,513	2,245,537	1,697,024	75.57%
Total Personnel Services	934,562	4,770,777	3,836,215	80.41%

Destin Fire Control District
Revenue over Expenditures vs Budget
for the 2018 - 2019 Fiscal Year

	Through 12/31/2018	Budget	Budget Remaining (Over)	% Remaining (Over)
Operating Expenditures				
Advertising	176	5,000	4,824	96.48%
Bond expense				
Election	300	450	150	33.33%
Employee	140	200	60	30.00%
Total Bond expense	440	650	210	32.31%
Contracts				
Radio Communications Access Fee	576	3,600	3,024	84.00%
Traffic control-interlocal agmt	-	1,700	1,700	100.00%
Total Contracts	576	5,300	4,724	89.13%
Dues/subscriptions/fees				
Fees	288	-	(288)	-100.00%
County medical director	4,000	4,000	-	0.00%
Dispatch	-	500	500	100.00%
Dues/subscriptions/fees - Other	4,537	9,500	4,963	52.24%
Total Dues/subscriptions/fees	8,825	14,000	5,175	36.96%
Equipment	293	30,000	29,707	99.02%
Equipment - Hoses	-	5,000	5,000	100.00%
Haz-mat	8,867	9,000	133	1.48%
Inspections - ladder	-	1,750	1,750	100.00%
Insurance - general liability	15,690	78,500	62,810	80.01%
Lease - copier	567	2,500	1,933	77.32%
Office expense	2,569	8,500	5,931	69.78%
Promotion activities	-	1,500	1,500	100.00%
Professional fees				
Audit	8,000	15,500	7,500	48.39%
Legal	2,725	45,000	42,275	93.94%
Other Professional Services	600	3,700	3,100	83.78%
Total Professional fees	11,325	64,200	52,875	82.36%
Property appraiser	17,149	87,950	70,801	80.50%
Repairs and maintenance				
Boat	5,087	6,000	913	15.22%
Building	5,244	18,000	12,756	70.87%
Computers - Hardware/Software/Upg.	8,455	15,000	6,545	43.63%
Equipment	1,808	10,000	8,192	81.92%
Office	5,215	22,500	17,285	76.82%
Vehicle	1,309	60,000	58,691	97.82%
Total Repairs and maintenance	27,118	131,500	104,382	79.38%

Destin Fire Control District
Revenue over Expenditures vs Budget
for the 2018 - 2019 Fiscal Year

	Through 12/31/2018	Budget	Budget Remaining (Over)	% Remaining (Over)
Operating Expenditures (continued)				
Supplies				
Fire prevention	-	5,200	5,200	100.00%
Foam	-	600	600	100.00%
Paramedic equipment	302	5,000	4,698	93.96%
Station	2,003	10,000	7,997	79.97%
Total Supplies	2,305	20,800	18,495	88.92%
Telephone				
Local	1,663	7,500	5,837	77.83%
Cellular	1,149	5,500	4,351	79.11%
Total Telephone	2,812	13,000	10,188	78.37%
Training and per diem	8,620	17,500	8,880	50.74%
Transfer to Asset Fund Reserve	166,825	667,301	500,476	75.00%
Uniforms - Duty	11,307	41,000	29,693	72.42%
Vehicle				
Fuel - fireboat	212	1,500	1,288	85.87%
Fuel - vehicles	5,494	25,000	19,506	78.02%
Total Vehicle	5,706	26,500	20,794	78.47%
Utilities				
Cable	947	4,000	3,053	76.33%
Electricity	4,851	27,000	22,149	82.03%
Gas	915	3,300	2,385	72.27%
Water	2,400	4,250	1,850	43.53%
Total Utilities	9,113	38,550	29,437	76.36%
Total Operating Expenditures	300,283	1,270,001	969,718	76.36%
Capital Expenditures				
Building	-	848,000	848,000	100.00%
Building - equip./furnishings	-	87,000	87,000	100.00%
Building Improvements	-	102,552	102,552	100.00%
Computers	-	6,720	6,720	100.00%
Equipment - other	-	17,000	17,000	100.00%
Equipment - station	10,986	36,000	25,014	69.48%
Furniture	-	7,000	7,000	100.00%
Station 9 - concrete pad	-	10,000	10,000	100.00%
Vehicles	543,983	500,000	(43,983)	-8.80%
Total Capital Expenditures	554,969	1,614,272	1,059,303	65.62%

Destin Fire Control District
Revenue over Expenditures vs Budget
for the 2018 - 2019 Fiscal Year

Through 12/31/2018	Budget	Budget Remaining (Over)	% Remaining (Over)
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Other Uses of Funds

Beach Safety Lifeguard Program

Communication Devices	859	7,164	6,305	88.01%
Drug and Background tests	-	8,342	8,342	100.00%
Dues, Fees	4,005	36,000	31,995	88.88%
Equipment - capital	3,865	113,840	109,975	96.60%
Fuel	873	7,500	6,627	88.36%
Insurance - WC/Liability	11,238	51,579	40,341	78.21%
Jr Lifeguard Program - education	-	4,000	4,000	100.00%
Office expense	729	2,000	1,271	63.55%
Payroll benefits	16,067	59,643	43,576	73.06%
Repairs and maintenance	3,912	25,000	21,088	84.35%
Supplies	251	22,683	22,432	98.89%
Taxes - payroll	4,907	45,439	40,532	89.20%
Training	4,557	2,700	(1,857)	-68.78%
Unemployment Compensation	-	5,000	5,000	0.00%
Uniforms	2,319	4,356	2,037	46.76%
Utilities	346	2,000	1,654	82.70%
Wages	64,462	593,976	529,514	89.15%
Total Beach Safety Lifeguard Program	118,390	991,222	872,832	88.06%

Beach Safety Junior Lifeguard Program

Advertising and Marketing	-	773	773	100.00%
Cell Phone	-	97	97	100.00%
Drug and Background Tests	-	290	290	100.00%
Field Trips and Competitions	-	2,880	2,880	100.00%
Insurance (G/L & Accident Policies)	1,164	5,978	4,814	80.53%
Insurance (Workers Compensation)	-	226	226	100.00%
Office Expense	-	25	25	100.00%
Payroll Taxes	-	458	458	100.00%
Rental Fees	116	950	834	87.79%
Repair and Maintenance	-	150	150	100.00%
Supplies	-	498	498	100.00%
Uniforms	-	4,089	4,089	100.00%
Wages	-	5,986	5,986	100.00%
Total Beach Safety Junior Lifeguard Program	1,280	22,400	21,120	94.29%

Total Beach Safety Program

119,670	1,013,622	893,952	88.19%
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Destin Fire Control District
Revenue over Expenditures vs Budget
for the 2018 - 2019 Fiscal Year

Through 12/31/2018	Budget	Budget Remaining (Over)	% Remaining (Over)
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Other Uses of Funds (continued)

CPR Program

Training Supplies	-	1,300	1,300	100.00%
Wages - CPR Instructor	-	2,500	2,500	100.00%
Total CPR Program	-	3,800	3,800	100.00%

Total Other Uses of Funds

Total Expenditures

Net Revenue over Expenditures (per budget)

119,670	1,017,422	897,752	88.24%
1,909,484	8,672,472	6,762,988	77.98%
\$ (251,390)	\$ (1,626,388)		

Non-General Fund items:

Use of Restricted Funds	\$ -	\$ 835,000
Use of Assigned Funds	\$ 554,969	\$ 698,183
Use of Unassigned Funds	\$ -	\$ 93,205
	303,579	-

Other Fund or Non-Budget Items:

Transfer Revenue to Restricted Fund - Impact Fees	(98,029)
Transfer to Assigned Fund - Asset Fund	166,825
Depreciation	-
Depreciation - Beach Safety	-
Depreciation - Jr. Lifeguard Program	-

Net Revenue over Expenditures

372,375	-
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The Destin Beach Safety Patrol



www.destinfire.com/services-programs/beach-safety/

BEACH SAFETY DIVISION'S Commissioner's Report January 8, 2019

- I. Job applications are out. Staff will have reported by next meeting.
- II. Visa update.
- III. Bids for vehicles.

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Destin Fire Control District



December 2018 Training

	A-Shift	B-Shift	C-Shift	Total
Company Training				
Tactics & Strategy				
Company Surveys / Pre-Fire Plans	10	10	10	30
Medical				
Medications / CTP	4	4	4	12
Company Training				
NWFSC - Search, VES {vent, enter, search}, Ladders	4	4	4	12
Denver Drills / SCBA Wall Profiling	4	4	4	12
Total Training Hours	22	22	22	66

Summary of 2018 Training Topics & Hours

Topic	Hours
Company Surveys / Pre-Fire Plans	70
Target Hazards	33
Exercises / Drills	55
Boat 9 & Water Rescue	20
EVOC	9
District Familiarization	16
Table Top Scenarios	6
Lecture/Classroom	18
Fire Prevention	8
Medical	43

Total Training Hours for 2018 278

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FIRE PREVENTION & INSPECTIONS

December 2018

Inspections Performed

Annual Inspections:	
Apartments/ Condominiums	3
Hotels/Motels	
Assembly	2
Business	14
Mercantile	6
Board & Care/ Day Care	
Storage	1
Sprinkler /Alarm	
Access To Property	28
Vacant Property	2

Total 56

Construction Inspections:	
Building	1
Remodel	
Fire Alarm	
Sprinkler System	
Site	2
Hood System	

Total 3

Re-inspections	56
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Total 56

Public Inquiries	
Conferences	
Pre-Plan Update	27
E.C. Updates	4

Total 31

Total Inspections 152

Plans Reviewed

TRT	2
Building Site	2
Remodel	
Building	
Signs	2
Sprinkler Systems	
Fire Alarms	
Hood Systems	

Total 6

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Fractile Response Times
Emergency Responses
For the Year 2018

	Destin Fire			Okaloosa County EMS		
	7:59 Level	90% Level	Mean	7:59 Level	90% Level	Mean
January	72%	0:09:30	0:05:51	41%	0:25:14	0:12:53
February	80%	0:09:30	0:05:46	44%	0:28:19	0:15:32
March	79%	0:09:00	0:05:37	51%	0:22:01	0:11:52
April	78%	0:09:58	0:06:01	45%	0:21:28	0:12:04
May	90%	0:08:16	0:05:24	46%	0:22:50	0:12:44
June	87%	0:09:07	0:05:33	45%	0:25:27	0:12:58
July	84%	0:09:41	0:06:01	52%	0:21:30	0:10:10
August	90%	0:08:25	0:05:51	54%	0:17:49	0:10:02
September	86%	0:08:58	0:05:59	43%	0:18:13	0:10:39
October	87%	0:08:28	0:05:42	48%	0:17:24	0:10:22
November	85%	0:09:18	0:05:49	46%	0:17:07	0:10:16
December	89%	0:08:46	0:05:53	50%	0:16:32	0:10:05
Year to Date	84%	0:09:05	0:05:47	47%	0:21:10	0:11:38
2017 Average	80%	0:09:08	0:05:50	51%	0:23:12	0:12:42

Call Breakdown

For the Year 2018

	Station 9 <u>Number</u>	Station 9 <u>Percentage</u>	Station 10 <u>Number</u>	Station 10 <u>Percentage</u>	Total <u>Number</u>	EMS <u>Percentage</u>	Fire <u>Percentage</u>	Total <u>EMS</u>
January	165	66%	84	34%	249	67%	33%	167
February	159	65%	84	35%	243	71%	29%	173
March	188	66%	99	34%	287	80%	20%	231
April	175	71%	71	29%	246	79%	21%	194
May	241	74%	83	26%	324	78%	22%	252
June	265	67%	131	33%	396	79%	21%	314
July	286	71%	118	29%	404	80%	20%	325
August	198	63%	117	37%	315	77%	23%	244
September	145	65%	77	35%	222	80%	20%	178
October	171	65%	94	35%	265	75%	25%	199
November	147	69%	66	31%	213	74%	26%	157
December	127	64%	70	36%	197	71%	29%	139
Year to Date	2267	67%	1094	33%	3361	77%	23%	2,573
2017 Totals	2111	67%	1033	33%	3144	61%	39%	2,224

Hot Zones

For the Year 2018

	<u>Zone 1</u>	<u>Zone 2</u>	<u>Zone 3</u>	<u>Zone 4</u>	<u>Zone 5</u>	<u>Zone 6</u>	<u>Zone 7</u>	<u>Zone 8</u>	<u>Zone 9</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
January	47	23	54	20	31	21	26	22	5	249	185	181	164	283	226
February	32	21	48	23	34	22	22	37	4	243	204	194	187	192	216
March	53	26	56	21	44	24	23	34	6	287	281	250	216	280	272
April	42	27	48	16	45	16	20	28	4	246	250	210	245	257	236
May	71	30	75	19	49	21	20	32	7	324	261	251	287	333	312
June	72	31	76	38	64	33	31	38	13	396	349	335	330	324	350
July	90	37	63	43	54	27	32	40	18	404	452	421	386	392	405
August	58	27	63	21	43	32	25	40	6	315	276	310	302	325	278
September	33	19	52	22	26	28	13	26	3	222	238	255	230	259	216
October	49	28	48	12	41	28	16	32	11	265	250	220	226	208	234
November	33	23	54	19	25	22	23	13	1	213	192	216	174	184	203
December	29	26	35	16	28	22	19	14	8	197	206	193	219	160	198
Year to Date	609	318	672	270	484	296	270	356	86	3361	3144	3036	2966	3197	3146

(A) Zone 1 - Destin Bridge to Benning Drive

(B) Zone 2 - Benning Drive to Main Street

(C) Zone 3 - Main Street to Airport Road

(D) Zone 4 - Holiday Isle, Hwy 98 (#802 - #1050) South side

(E) Zone 5 - Airport Road to Henderson Beach Road

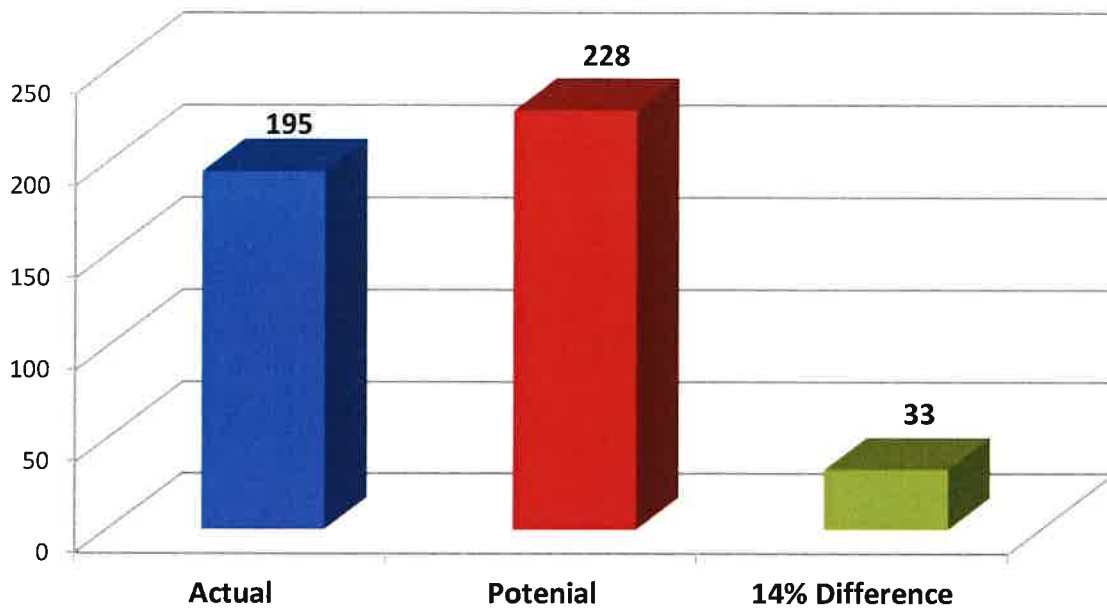
(F) Zone 6 - Henderson Beach Park/Rd to Hwy 293/Hutchinson

(G) Zone 7 - Hwy 293 (N side ECP) to Walton County

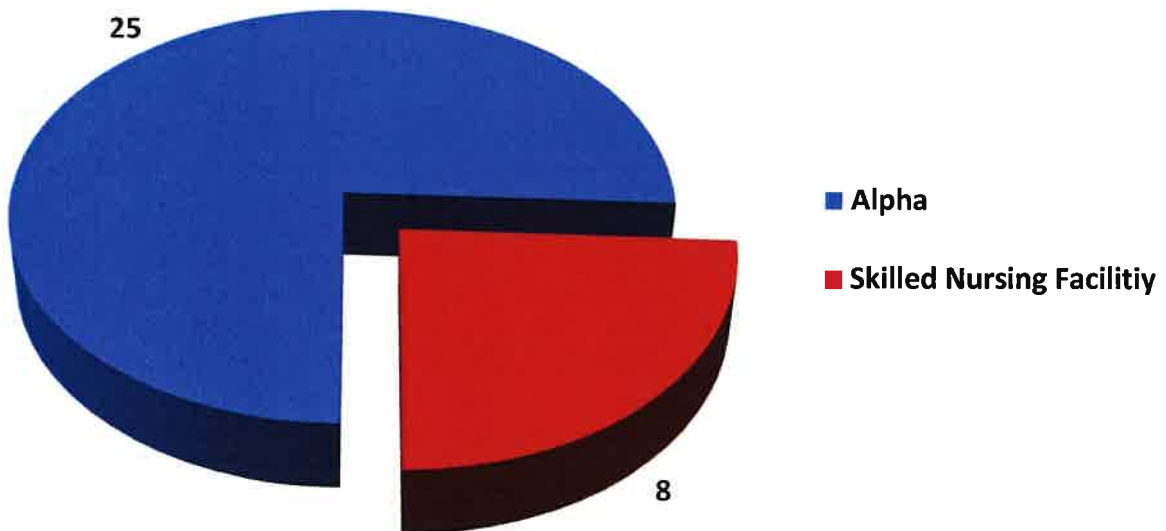
(H) Zone 8 - Hutchinson to Walton County (southside ECP)

(Z) Zone 9 - Out of District

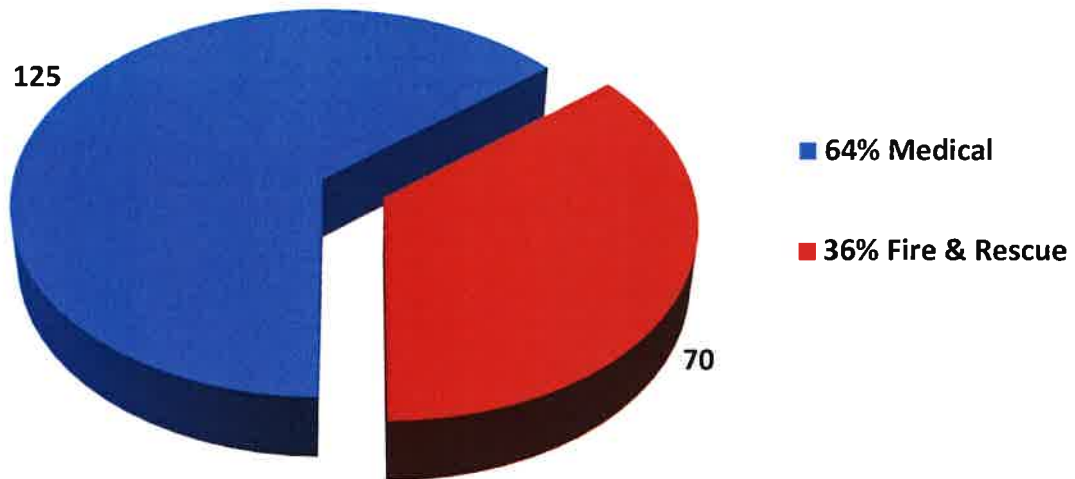
**December 2018
District Call Volume**



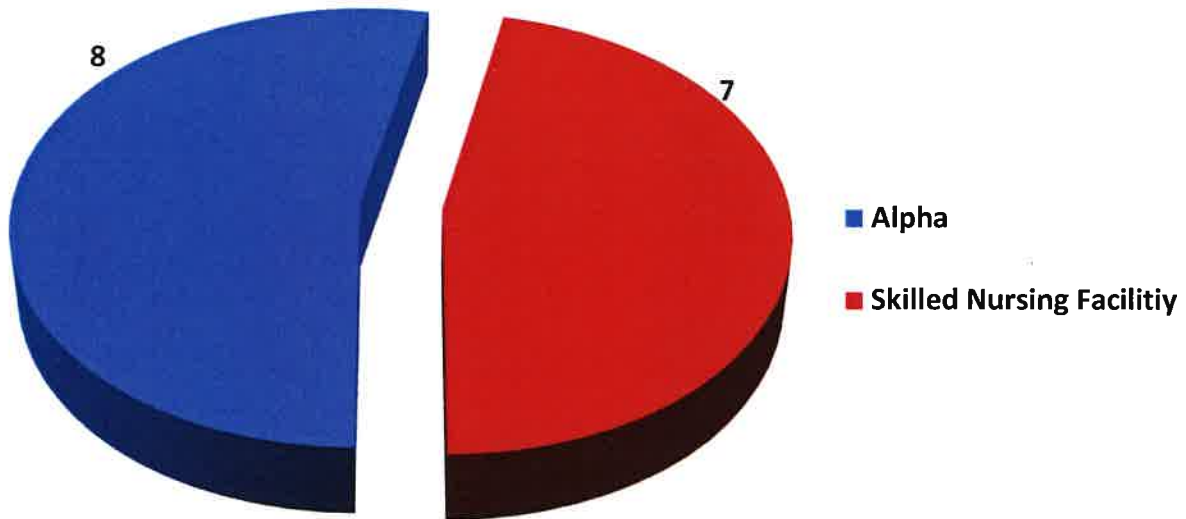
**December 2018
Response Change - Assistance Not Requested by County
33 Calls - 14% Difference**

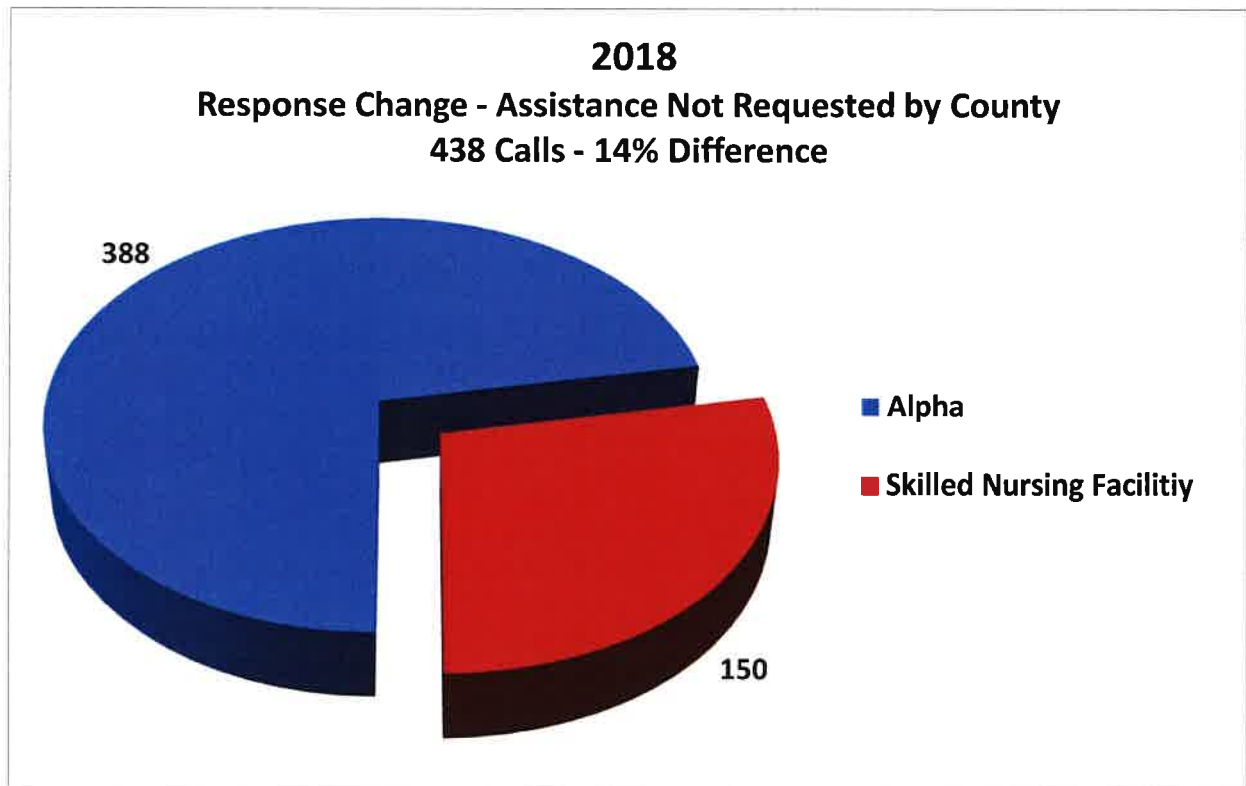
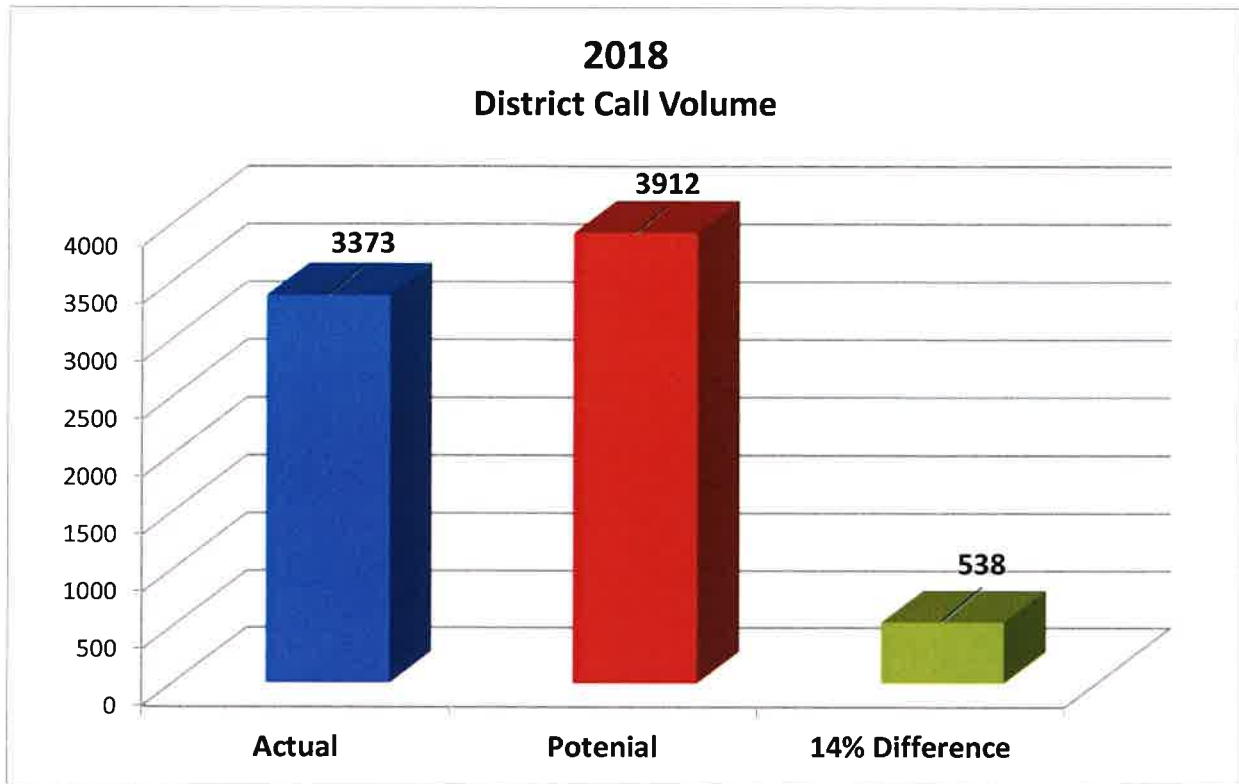


December 2018
Fire & Rescue / Medical Response Comparison
195 Actual Responses

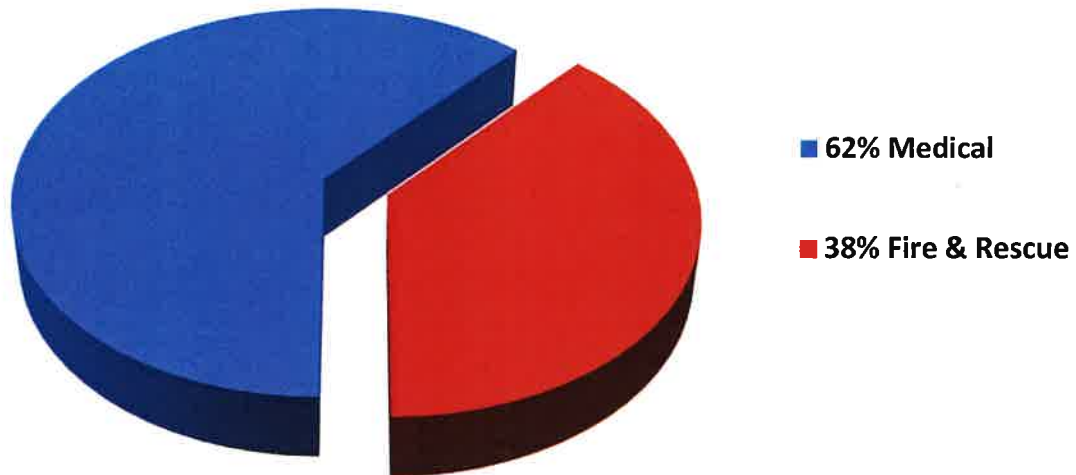


December 2018
Resonse Change - Assistance Requested by County
15 Responses

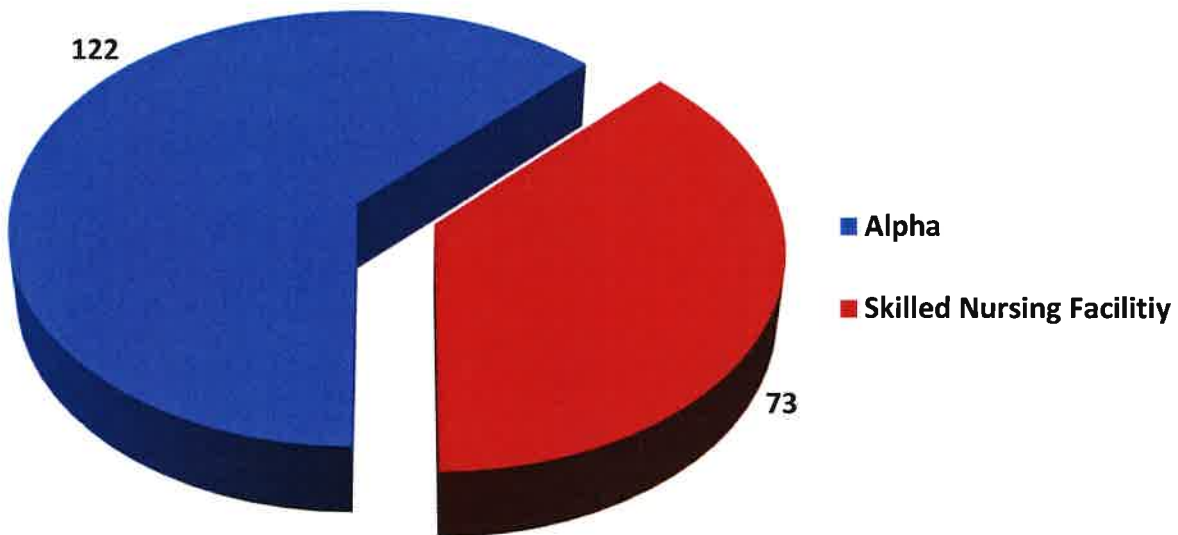




2018
Fire & Rescue / Medical Response Comparison
3373 Actual Responses



2018
Resonse Change - Assistance Requested by County
195 Responses



**Destin Fire Control District
Call History for 2018**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2018 Totals	2017 Totals
Unknown Problem	18	13	35	30	45	35	40	37	30	27	33	25	368	353
MVA	20	27	30	24	29	49	43	33	17	20	22	16	330	328
Fall	22	30	26	19	28	21	30	19	21	14	12	18	260	215
Unconscious	6	11	16	16	22	30	29	16	15	20	18	13	212	188
Sick Call	22	20	15	17	16	18	21	11	17	24	12	10	203	182
Trauma	4	6	20	8	13	21	37	20	13	10	5	8	165	106
Chest pain	13	12	14	8	14	25	16	17	9	16	12	6	162	117
Breathing problem	13	16	19	10	16	21	8	14	12	7	7	8	151	142
Seizures	4	5	10	12	12	16	25	12	7	9		4	116	100
Drowning		2	2	2	11	19	18	17		5			76	42
Assault/Rape	8	3	11	9	5	8	6	8	6	2	7	2	75	75
CVA/Stroke	6	6	4	5	1	12	9	6	4	10	3	3	69	48
OD/Poisoning	1	4	8	5	10	6	5	4	4	1	7	4	59	36
Psychiatric	9	1	1	7	3	2	4	7	3	9	3	2	51	45
Cardiac Arrest	6	2	6	3	5	4	3	5	2	1	5	6	48	41
Diabetic Emergency	7	4	1	3	3	3	6	3	3	11		1	45	27
Hemorrhage	3	3	3	3	2	7	4	3		3		2	33	34
Abdominal Pain	2	2	2	2	2	2	7	1	3	2	3	4	32	29
Heart Problem	1	2	3	1		3	2	1	1	3	3	3	23	13
Back Pain		1	1	1	4	2	2	4	2		3	1	21	19
Heat/Cold Emergency				1	1	5	5	2	5	1			20	19
Allergic Reaction		3		2	4	1	2			2		1	15	27
Choking	1		1	2	2				1		1	1	9	14
Other				3		2	1	1	1				8	11
Headache	1		1		1		1	2	1	1			8	4
Stabbing/GSW			1	1	2	1				1	1		7	6
Childbirth/Labor			1		1	1	1	1	1			1	7	2
Eye Injury													0	1
Electrical Shock													0	0
Totals	167	173	231	194	252	314	325	244	178	199	157	139	2573	2224

Destin Fire Control District
FYD Duty Overtime
as of December 31, 2018

Name	3) FYD Balance at 11/30/2018		2) December Activity		3) FYD Balance at 12/31/2018	
	Hrs	Amt Paid	Hrs	Amt Paid/Earned	Hrs	Amt Paid
Baugh, Mark	-	-			-	-
Blixt, Justin	21.00	686.07			21.00	686.07
Buchanan, TJ	21.00	650.37			21.00	650.37
Christenson, Brian	12.00	432.60			12.00	432.60
Crozier, Dalton	22.75	521.66	5.00	71.30	27.75	592.96
Darden, David	12.00	410.64			12.00	410.64
Flynn, Robert	58.75	1,643.18	26.75	874.11	85.50	2,517.29
Frank, Richie	10.00	235.90			10.00	235.90
Hartley, Ben	11.75	273.16			11.75	273.16
Jensen	-	-	5.00	104.10	5.00	104.10
Kocour, Doug	12.00	275.16			12.00	275.16
Koenig, Robert	76.25	2,316.48	24.00	771.36	100.25	3,087.84
Landis, Mike	12.00	362.04			12.00	362.04
MacDonald, Kevin	36.00	864.36			36.00	864.36
Money, Arnold S.	10.00	305.10			10.00	305.10
Parker, Eli	11.00	237.48	12.00	183.52	23.00	421.00
Prado, Matt	-	-			-	-
Rebholz, Tim	1.00	20.86			1.00	20.86
Romero, Felix	60.00	1,513.86			60.00	1,513.86
Romero, Jorge	44.50	945.76			44.50	945.76
Shepherd, David	18.00	332.14			18.00	332.14
Swartz, Reese	19.75	645.63			19.75	645.63
Tolbert, Travis	12.00	283.32			12.00	283.32
Ward, Trey	37.00	1,302.09			37.00	1,302.09
Watson, Donny	28.75	800.49			28.75	800.49
Weiland, Brian	24.00	781.20			24.00	781.20
Wentworth, Matt	-	-	12.00	249.84	12.00	249.84
Winkler, Matt	-	-			-	-
Total Duty Overtime	571.50	\$ 15,839.55	84.75	\$ 2,254.23	656.25	\$ 18,093.78
Less Previous Year Totals	(70.00)	(1,492.13)	(5.00)	(107.20)	(75.00)	\$ (1,599.33)
Increase / (Decrease)		\$ 14,347.42		\$ 2,147.03		\$ 16,494.45

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DESTIN FIRE CONTROL DISTRICT

RESOLUTION 19-04

Whereas, the Board of Fire Commissioners of the Destin Fire Control District, Okaloosa County, Florida on January 8, 2019, held a public hearing as required by Florida Statute 200.065 whereas upon a motion, adopted the following resolution:

Whereas resolved: after receiving no bids for the sale of one (1) 2017 Honda Rancher ATV as declared obsolete, not economical or efficient for the District's purposes under Resolution 19-01, it is, therefore, in the best interest of the District to donate the said ATV to the City of Destin for use addressing code compliance issues on the beaches of Destin. The vehicle is as follows:

2017 Honda Rancher ATV, Serial # 1HFTE4149H4301870

Motion made by: _____

Motion second by: _____

Motion carried: _____

DULY ADOPTED this 8th day of January, 2019.

DESTIN FIRE CONTROL DISTRICT
Board of Commissioners

Richard D. Moore, Chairman

ATTEST:

Kathryn L. Wagner, District Clerk

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DESTIN FIRE CONTROL DISTRICT

Request for Proposals



PROJECT:	<u>ATVs, UTV, and Waverunner</u>		
PROPOSAL DUE DATE:	<u>January 4, 2019</u>	TIME DUE:	<u>12 noon CST</u>
NUMBER OF PROPOSALS RECEIVED:	<u>4</u>		
DATE OPENED:	<u>1/4/2019</u>	TIME OPENED:	<u>2:10 pm</u>

The purpose of the meeting was to open and read aloud at bids for the above mentioned project.
Bids were received from the following:

	Name/Address/Phone of Proposer	Proposal Amount	Addendum(s) Acknowledged	Notes
1	Pensacola Motor Sports 618 N. New Warrington Road Pensacola, FL 32505	ATV - 5,988/each UTV - 12,284/each Waverunner - 10,555/each		ADD \$ for warranty. See Proposal. Discount on other purch
2	Ward's Yamaha PO Box 511 Troy, AL 36081	ATV - 7,199/each UTV - 12,781/each Waverunner - 11,499/each		—
3	Honda Yamaha of Panama (Panama City, cycles) 1933 Hwy 231 Panama City, FL 32405	ATV - 6,172.89/each UTV - 12,024.89/each Waverunner - 10,676.61		—
4	KM Cycle & Marine 435 Mary Esther Cut-Off, NW Ft. Walton Beach, FL 32548	ATV - 5,800/each UTV - 12,100/each Waverunner - 10,500/each		UTV 2019 model does not come in red. See proposal for Alternatives.
5				
6				

Kathryn Wagner / Kathryn Wagner
District Representative Name and Signature

1/4/2019
Date

Kevin Gasser / Kevin Gasser
District Representative Name and Signature

1/4/2019
Date

Joseph D. Agostino / Joseph D. Agostino
District Representative Name and Signature

January 4, 2019
Date

Destin Fire Control District - Expenditure Proposal Form



Destin Beach Safety ATVs, UTV and Waverunner

Closing Date: January 4, 2019 12pm CST

NOTE TO ALL PROPOSERS

NO PROPOSAL RECEIVED AFTER CLOSING WILL BE ACCEPTED.

All requests for proposals must be marked on the outside of the envelope **2019 ATVs, UTV and Waverunner** and received by January 4, 2019, at 12 noon CST. Any failure to mark such on the outside of the sealed envelope as set forth herein may result in the request for proposal not to be considered.

In compliance with the requirement of this specification (if applicable), vendor must submit with proposal two (2) sets of descriptive literature or your proposal may not be considered. Further, prices shall be held fixed for one year from date of award. Quantities listed are estimates, actual orders may vary more or less than indicated.

***	Equipment	Qty	Unit Price	Total
1.	ATV	3	5988	17964
2.	UTV	1	12284	12284
3.	Waverunner	1	10555	10555
4.	Warranty	3	ATV \$760 UTV \$880 WR \$980	3000
TOTAL FOR ALL ITEMS			\$	44403
Please state Vendor Catalog Discount on all other items that are not listed in the proposal.			%	20

Exceptions & Deviations

Proposers shall fully describe every variance exception and/or deviation. List the item number here and fully explain any items in non-compliance with specification.

Additional sheets may be used if required.

EXTENSIONS, TOTALS AND GRAND TOTAL, IF APPLICABLE, SHALL BE ENTERED IN SPACES PROVIDED. FAILURE TO COMPLY MAY RENDER YOUR PROPOSAL INVALID.

DELIVERY MAY BE A FACTOR IN AWARD. PLEASE STATE DELIVERY SCHEDULE IN SPACE PROVIDED BELOW. FAILURE TO COMPLY MAY RENDER YOUR PROPOSAL INVALID.

TERMS: PROPOSERS ARE REQUESTED TO QUOTE NET PRICES. NET PRICES ARE LIST PRICES LESS TRADE OR OTHER DISCOUNTS OFFERED, EXCEPT CASH DISCOUNTS. IF A CASH DISCOUNT IS OFFERED, IT MUST BE CLEARLY SHOWN IN THE SPACE PROVIDED BELOW. IN ORDER FOR YOUR CASH DISCOUNT TO BE CONSIDERED IN THE BID EVALUATION PROCESS, THE DISCOUNT PERIOD SHALL BE A MINIMUM OF THIRTY DAYS. ANY DISCOUNT PERIOD OFFERED OF LESS THAN THIRTY DAYS WILL NOT BE CONSIDERED IN THE BID EVALUATION PROCESS. ALL DISCOUNTS OFFERED WILL BE TAKEN IF EARNED. TIME WILL BE COMPUTED FROM THE DATE OF ACCEPTANCE AT DESTINATION OR FROM DATE A CORRECT INVOICE IS RECEIVED IF THE LATTER DATE IS LATER THAN THE DATE OF ACCEPTANCE.

TERMS 100 % 30 Days

DELIVERY: Time Required for Delivery After Receipt of Order 14 Days

The undersigned, declares that they have read the provisions and specifications covering the purchase of ATVs, UTV, and Waverunner. With full knowledge and understanding of the requirements, we do hereby agree to furnish items in full accordance with the specifications attached hereto and made a part hereof.

FIRM NAME: PENSACOLA MOTORSPORTS

SIGNATURE: [Signature]

TITLE: SALES MANAGER DATE: 12/14/18

ADDRESS: 1018 N. NEW WARRINTON RD

PENSACOLA FL 32506

PHONE NUMBER: 8504866655

2. Ward's Yamaha

Destin Fire Control District -
Expenditure Proposal Form



Destin Beach Safety ATVs, UTV and Waverunner

Closing Date: January 4, 2019 12pm CST

NOTE TO ALL PROPOSERS

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***	Equipment	Qty	Unit Price	Total
1.	ATV	3	7,199. ⁰⁰	21,597. ⁰⁰
2.	UTV	1	12,784. ⁰⁰	12,784. ⁰⁰
3.	Waverunner	1	11,499. ⁰⁰	11,499. ⁰⁰
4.	Warranty	3		
TOTAL FOR ALL ITEMS			\$ 45,880. ⁰⁰	
Please state Vendor Catalog Discount on all other items that are not listed in the proposal.			% _____	

Exceptions & Deviations

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TERMS _____% 30 Days

DELIVERY: Time Required for Delivery After Receipt of Order 30 Days

The undersigned, declares that they have read the provisions and specifications covering the purchase of ATVs, UTV, and Waverunner. With full knowledge and understanding of the requirements, we do hereby agree to furnish items in full accordance with the specifications attached hereto and made a part hereof.

FIRM NAME: [Signature]

SIGNATURE: [Signature]

TITLE: Sales Manager DATE: 12-28-18

ADDRESS: 1209 US 231 South Troy AL 36081

PHONE NUMBER: 334-566-3942

Destin Fire Control District - Expenditure Proposal Form



Destin Beach Safety ATVs, UTV and Waverunner

Closing Date: January 4, 2019 12pm CST

NOTE TO ALL PROPOSERS

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In compliance with the requirement of this specification (if applicable), vendor must submit with proposal two (2) sets of descriptive literature or your proposal may not be considered. Further, prices shall be held fixed for one year from date of award. Quantities listed are estimates, actual orders may vary more or less than indicated.

***	Equipment	Qty	Unit Price	Total
1.	ATV	3	6,172. ⁸⁹	18,518. ⁶⁶
2.	UTV	1	12,024. ⁸⁹	12,024. ⁸⁹
3.	Waverunner	1	10,676. ⁶¹	10,676. ⁶¹
4.	Warranty	3	Ø	Ø
TOTAL FOR ALL ITEMS			\$ 41,220. ¹⁶	
Please state Vendor Catalog Discount on all other items that are not listed in the proposal.			% N/A	

Exceptions & Deviations

Proposers shall fully describe every variance exception and/or deviation. List the item number here and fully explain any items in non-compliance with specification.

Additional sheets may be used if required.

N/A

EXTENSIONS, TOTALS AND GRAND TOTAL, IF APPLICABLE, SHALL BE ENTERED IN SPACES PROVIDED. FAILURE TO COMPLY MAY RENDER YOUR PROPOSAL INVALID.

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TERMS N/A % 30 Days

DELIVERY: Time Required for Delivery After Receipt of Order * Days

** Immediately following receipt of payment.*

The undersigned, declares that they have read the provisions and specifications covering the purchase of ATVs, UTV, and Waverunner. With full knowledge and understanding of the requirements, we do hereby agree to furnish items in full accordance with the specifications attached hereto and made a part hereof.

FIRM NAME: Panama City Cycles, Inc.

SIGNATURE: [Signature]

TITLE: Business Mgr DATE: 1/2/2019

ADDRESS: 1933 Hwy 231

Panama City, FL 32405

PHONE NUMBER: 850-769-3423

4. KM cycle

Destin Fire Control District - Expenditure Proposal Form



Destin Beach Safety ATVs, UTV and Waverunner

Closing Date: January 4, 2019 12pm CST

NOTE TO ALL PROPOSERS

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In compliance with the requirement of this specification (if applicable), vendor must submit with proposal two (2) sets of descriptive literature or your proposal may not be considered. Further, prices shall be held fixed for one year from date of award. Quantities listed are estimates, actual orders may vary more or less than indicated.

(RED)

(RED)

BLUE
WHITE

***	Equipment	Qty	Unit Price	Total
1.	ATV MODEL# TRX420 m1K	3	5,800.00	17,400
2.	UTV MODEL# YXM70VPXKR (EPS)	1	12,100.00	12,100
3.	Waverunner MODEL# VC 1800 -UB	1	10,500.00	10,500
4.	Warranty	3	Ø	Ø
TOTAL FOR ALL ITEMS			\$ 40,000	
Please state Vendor Catalog Discount on all other items that are not listed in the proposal.			% _____	

4. Km cycle

Destin Fire Control District - Expenditure Proposal Form



Destin Beach Safety ATVs, UTV and Waverunner

Closing Date: January 4, 2019 12pm CST

NOTE TO ALL PROPOSERS

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RED
GREEN
BLUE
OR
CARBON

***	Equipment	Qty	Unit Price	Total
1.	ATV MODEL# TRX420MLK	3	5,800	17,400
2.	UTV MODEL# YXM70DXKG	1	11,200	11,200
3.	Waverunner MODEL# VC1800-UB	1	10,500	10,500
4.	Warranty	3	0	0
TOTAL FOR ALL ITEMS			\$ 39,100.00	
Please state Vendor Catalog Discount on all other items that are not listed in the proposal.			% _____	

NON
EPS

Exceptions & Deviations

Proposers shall fully describe every variance exception and/or deviation. List the item number here and fully explain any items in non-compliance with specification.

Additional sheets may be used if required.

* 2019 YAMAHA VIKING TO GET (RED) BODY WORK HAVE TO GO TO (EPS) ELECTRIC POWER STEERING

12,100.00 2019 YAMAHA VIKING MODEL YXM70VPXKR (RED) EPS

11,260.00 2019 YAMAHA VIKING MODEL YXM70VDXKG (GREEN) NON-EPS
BOTH INCLUDED SUN TOP (RED OR GREEN)

EXTENSIONS, TOTALS AND GRAND TOTAL, IF APPLICABLE, SHALL BE ENTERED IN SPACES PROVIDED. FAILURE TO COMPLY MAY RENDER YOUR PROPOSAL INVALID.

DELIVERY MAY BE A FACTOR IN AWARD. PLEASE STATE DELIVERY SCHEDULE IN SPACE PROVIDED BELOW. FAILURE TO COMPLY MAY RENDER YOUR PROPOSAL INVALID.

TERMS: PROPOSERS ARE REQUESTED TO QUOTE NET PRICES. NET PRICES ARE LIST PRICES LESS TRADE OR OTHER DISCOUNTS OFFERED, EXCEPT CASH DISCOUNTS. IF A CASH DISCOUNT IS OFFERED, IT MUST BE CLEARLY SHOWN IN THE SPACE PROVIDED BELOW. IN ORDER FOR YOUR CASH DISCOUNT TO BE CONSIDERED IN THE BID EVALUATION PROCESS, THE DISCOUNT PERIOD SHALL BE A MINIMUM OF THIRTY DAYS. ANY DISCOUNT PERIOD OFFERED OF LESS THAN THIRTY DAYS WILL NOT BE CONSIDERED IN THE BID EVALUATION PROCESS. ALL DISCOUNTS OFFERED WILL BE TAKEN IF EARNED. TIME WILL BE COMPUTED FROM THE DATE OF ACCEPTANCE AT DESTINATION OR FROM DATE A CORRECT INVOICE IS RECEIVED IF THE LATTER DATE IS LATER THAN THE DATE OF ACCEPTANCE.

TERMS NET % 30 Days

DELIVERY: Time Required for Delivery After Receipt of Order 45 Days

The undersigned, declares that they have read the provisions and specifications covering the purchase of ATVs, UTV, and Waverunner. With full knowledge and understanding of the requirements, we do hereby agree to furnish items in full accordance with the specifications attached hereto and made a part hereof.

FIRM NAME: KM CYCLE & MARINE

SIGNATURE: [Signature]

TITLE: GM DATE: 12-04-2019

ADDRESS: 435 MARY ESTHER CUT OFF NW
FWB, FL. 32548

PHONE NUMBER: 850-862-4622

DESTIN FIRE CONTROL DISTRICT

Request for Proposals



PROJECT:	<u>Lifeguard Chairs</u>		
PROPOSAL DUE DATE:	<u>January 4, 2019</u>	TIME DUE:	<u>12 noon CST</u>
NUMBER OF PROPOSALS RECEIVED:	<u>1</u>		
DATE OPENED:	<u>1/4/2019</u>	TIME OPENED:	<u>2:06</u>

The purpose of the meeting was to open and read aloud at bids for the above mentioned project.
Bids were received from the following:

	Name/Address/Phone of Proposer	Proposal Amount	Addendum(s) Acknowledged	Notes
1	Drews Marine FAB 7 Dogwood Dr SHALIMAR, FL 32579.	\$ 5,700.75 each \$ 11,400.00 Total		Lifetime Warranty / 50% Down / 50% complete
2				
3				
4				
5				
6				

Kathryn Wagner / Kathryn Wagner
District Representative Name and Signature

1/4/2019
Date

Kevin Sasser
District Representative Name and Signature

1/4/2019
Date

Joseph D'Agustino
District Representative Name and Signature

January 4, 2019
Date

Destin Fire Control District - Expenditure Proposal Form



Destin Beach Safety Lifeguard Observation Chairs

Closing Date: January 4, 2019 12pm CST

NOTE TO ALL PROPOSERS

NO BIDS RECEIVED AFTER CLOSING WILL BE ACCEPTED.

All requests for proposals must be marked on the outside of the envelope 2019 Lifeguard Chairs and received by January 4, 2019, at 12 noon CST. Any failure to mark such on the outside of the sealed envelope as set forth herein may result in the request for proposal not to be considered.

In compliance with the requirement of this specification (if applicable), vendor must submit with proposal two (2) sets of descriptive literature or your proposal may not be considered. Further, prices shall be held fixed for one year from date of award. Quantities listed are estimates, actual orders may vary more or less than indicated.

***	Equipment	Qty	Unit Price	Total
1.	Lifeguard Chair	2	\$ 5,700.00	11,400.00
2.	Complete Fabrication	1	0	0
5.	System Warranty	1	LIFETIME WARRANTY	
TOTAL FOR ALL ITEMS			\$ 11,400.00	
Please state Vendor Catalog Discount on all other items that are not listed in the proposal.			% _____	

Exceptions & Deviations

Proposers shall fully describe every variance exception and/or deviation. List the item number here and fully explain any items in non-compliance with specification.

Additional sheets may be used if required.

LIFE TIME WARRANTY ON LIFEGUARD
CHAIRS FOR ALL WORKMANSHIP, EXCLUDES
WEATHER DAMAGE

EXTENSIONS, TOTALS AND GRAND TOTAL, IF APPLICABLE, SHALL BE ENTERED IN SPACES PROVIDED. FAILURE TO COMPLY MAY RENDER YOUR BID INVALID.

DELIVERY MAY BE A FACTOR IN AWARD. PLEASE STATE DELIVERY SCHEDULE IN SPACE PROVIDED BELOW. FAILURE TO COMPLY MAY RENDER YOUR PROPOSAL INVALID.

TERMS: PROPOSERS ARE REQUESTED TO QUOTE NET PRICES. NET PRICES ARE LIST PRICES LESS TRADE OR OTHER DISCOUNTS OFFERED, EXCEPT CASH DISCOUNTS. IF A CASH DISCOUNT IS OFFERED, IT MUST BE CLEARLY SHOWN IN THE SPACE PROVIDED BELOW. IN ORDER FOR YOUR CASH DISCOUNT TO BE CONSIDERED IN THE BID EVALUATION PROCESS, THE DISCOUNT PERIOD SHALL BE A MINIMUM OF THIRTY DAYS. ANY DISCOUNT PERIOD OFFERED OF LESS THAN THIRTY DAYS WILL NOT BE CONSIDERED IN THE BID EVALUATION PROCESS. ALL DISCOUNTS OFFERED WILL BE TAKEN IF EARNED. TIME WILL BE COMPUTED FROM THE DATE OF ACCEPTANCE AT DESTINATION OR FROM DATE A CORRECT INVOICE IS RECEIVED IF THE LATTER DATE IS LATER THAN THE DATE OF ACCEPTANCE.

TERMS _____% 30 Days 50% DOWN
50% ON COMPLETION
DELIVERY: Time Required for Delivery After Receipt of Order By 5/1/19 Days

The undersigned, declares that they have read the provisions and specifications covering the purchase of lifeguard observation chairs. With full knowledge and understanding of the requirements, we do hereby agree to furnish equipment in full accordance with the specifications attached hereto and made a part hereof.

FIRM NAME: DREW'S MARINE FAB.

SIGNATURE: Andrew Taylor

TITLE: OWNER DATE: 12/17/18

ADDRESS: 7 DOGWOOD DR SHAUMAR, FL 32579

PHONE NUMBER: 850-225-2206

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