

DESTIN FIRE CONTROL DISTRICT

Request for Proposals:

Portable Cardiac Defibrillators/Monitors (new or refurbished)

October 23, 2019



Portable Cardiac Defibrillators/Monitors Specifications

1.0 INTENT

It is the intent of this specification to provide for the purchase of new or refurbished portable cardiac defibrillators/monitors.

The Destin Fire Control District (DFCD) will receive proposals for the purchase of four (4) new or refurbished portable cardiac defibrillators/monitors until November 6, 2019, at 12 noon CST. All proposals received must be marked on the outside of the envelope **2019 Portable Cardiac Defibrillators/ Monitors** and meet the specifications as described herein.

The Destin Fire Control District has evaluated different portable cardiac defibrillators/monitors and has determined that this published specification is best suited for the DFCDs needs in terms of quality and features. This specification shall not be interpreted as restrictive but rather as a measure of quality and performance against which all other systems will be compared.

In comparing proposals, comparison will not be confined to price only. The successful proposer will be one whose product is judged as best serving the interest of the DFCD when price, product, quality and delivery are considered. The DFCD also reserves the right to reject any or all proposals or any part thereof, and to waive any minor technicalities.

The portable cardiac defibrillators/monitors shall be provided by the successful bidder.

Questions regarding this RFP can be directed to the following individuals:

Medical Division Chief Kenneth Worley
Phone (850) 837-8413

2.0 EQUIVALENT PRODUCT

Proposals will be accepted for consideration on any make or model that is equal or superior to the equipment specified. Decisions of equivalency will be at the sole interpretation of the DFCD. A blanket statement that equipment proposed will meet all requirements will not be sufficient to establish equivalence. An original manufacturer's brochure of the proposed product is to be submitted with proposal.

3.0 INTERPRETATIONS

In order to be fair to all proposers, no oral interpretations will be given to any proposer, as to the meaning of the specification documents or any part thereof. Every request for such a consideration shall be made in writing. Based on such inquiry, the DFCD may choose to issue an Addendum in accordance with local state laws.

4.0 GENERAL

The specification herein states the minimum requirements of the DFCD. All proposals must be regular in every respect. Unauthorized conditions, limitation, or provisions shall be cause for rejection. The DFCD will consider as irregular or non-responsive any and all proposals that are not prepared and submitted in accordance with the proposal document and specification, or any proposal lacking sufficient technical literature to enable the DFCD to make a reasonable determination of compliance to the specification. It shall be the proposer's responsibility to carefully examine each item of the specification. Failure to offer a completed proposal or failure to respond to each section of the technical specification will cause the proposal to be rejected without review as non-responsive. All variances, exceptions and/or deviations shall be fully described in the exceptions and deviation section of the proposal. Deceit in responding to the specification will be cause for rejection.

5.0 SPECIFICATIONS

Cardiac Defibrillators/Monitors

1) Cardiac Defibrillator/Monitor/Pacer and 12-lead (qty 4 units new or refurbished)

Cardiac Monitor Standard Features:

- a) AED Mode: for automated ECG analysis and a prompted treatment protocol for patients in cardiac arrest.
- b) Manual Mode: for performing manual defibrillation, synchronized cardioversion, noninvasive pacing, and ECG and vital sign monitoring.
- c) Archive Mode: for accessing stored patient information.
- d) Setup Mode: for changing default settings of the operating functions.
- e) Service Mode: for authorized personnel to perform diagnostic tests and calibrations.
- f) Display screen/mode
- g) Transferring data records by wired or wireless connection capability
- h) Interpretive Algorithm
- i) Printer
- j) Defibrillator (Biphasic)
- k) ECG monitoring VIA multiple cable arrangements
- l) 12-Lead capability
- m) Power Adapters: AC or DC

2) Accessories:

- a) SpO2 Monitoring
- b) SpCO Monitoring
- c) NIBP Monitoring
- d) CO2 Monitoring
- e) Temperature Monitoring
- f) Cardiac Monitor Case With Pouches and Rear Pouches x 1 per unit
- g) Quik-Combo Therapy Cable x 2 per unit
- h) Limb Lead ECG Cable x 2 per unit
- i) 12 Lead ECG Cable x 2 per unit
- j) Adult/Pedi Rainbow SpO2/CO Sensor x 2 per unit
- k) BP Hose x 2 per unit
- l) Adult and Pedi BP Cuff x 2 per unit
- m) Adult/Pedi Quick Combo Electrode x 2 per unit
- n) ECG paper x 2 per unit

- o) Disposable BVM CO2 Cannula x 2 per unit
- p) Base battery charger x 3
- q) Lithium-ion battery x 2 per unit
- r) Spare Lithium-ion batteries 1 per unit
- s) Battery tester x 1 per unit

6.0 WARRANTY AND PREVENTIVE MAINTENANCE PLAN

1) Cardiac Defibrillators/Monitor Warranty:

- a) Successful bidder shall provide the following for warranty per unit:
 - i) Manufacturer or Vendor warranty
 - ii) 5 year service repair contract
 - iii) Annual Preventive Maintenance plan
 - iv) No cost to the DFCD for loaner shipped next day air if required

7.0 TRADE-IN OF EXISTING MONITORS

Destin Fire Control District has existing monitors and accessories and is seeking to trade-in for credit. The existing monitors are as-is, where-is condition, without representation or warranty of any kind, express or implied. Please propose trade in values for the items shown below. The DFCD may choose to trade in these items or may choose to sell them outright via other means.

1) Monitors for trade-in

- a) Zoll Autopulse with Charger – qty 3
- b) Lifepak 12 with accessoires – qty 3
- c) Port02 Vent – qty 2
- d) Lifepak 12 battery support system – qty 2
- e) Zoll Battery Tester – qty 1
- f) Lifepak 12 Batteries – qty 10
- g) Philips MRx Model no: M3536A – qty 3

Destin Fire Control District - Expenditure Proposal Form



Portable Cardiac Defibrillators/Monitors

Closing Date: November 6, 2019 12pm CST

NOTE TO ALL BIDDERS: NO PROPOSALS RECEIVED AFTER CLOSING WILL BE ACCEPTED.

All requests for proposals must be marked on the outside of the envelope **2019 Portable Cardiac Defibrillators/ Monitors** and received by November 6, 2019, at 12 noon CST. Any failure to mark such on the outside of the sealed envelope as set forth herein may result in the request for bid not to be considered.

In compliance with the requirement of this specification (if applicable), vendor must submit with bid two (2) sets of descriptive literature or your proposal may not be considered. Further, prices shall be held fixed for one year from date of award. Quantities listed are estimates, actual orders may vary more or less than indicated.

***	Equipment	Qty	Unit Price	Total
1.	Portable Cardiac Defibrillators/Monitors – New units			
2.	Warranty – Portable Cardiac Defibrillators/Monitors – New units			
3.	5 Year Service Repair Contract – New units			
4.	Annual Preventive Maintenance Plan - New units			
5.	Portable Cardiac Defibrillators/Monitors – Refurbished units			
List original manufacture date of Refurbished units: _____				
6.	Warranty – Portable Cardiac Defibrillators/Monitors – Refurbished units			
7.	5 Year Service Repair Contract – Refurbished units			
8.	Annual Preventive Maintenance Plan - Refurbished units			
9.	Trade-In Value			
10.	Shipping Charges			
TOTAL FOR ALL ITEMS			\$ _____.	
Please state Vendor Catalog Discount on all other items that are not listed in the bid.			% _____.	

Exceptions & Deviations

Proposers shall fully describe every variance exception and/or deviation. List the item number here and fully explain any items in non-compliance with specification.

Additional sheets may be used if required.

EXTENSIONS, TOTALS AND GRAND TOTAL, IF APPLICABLE, SHALL BE ENTERED IN SPACES PROVIDED. FAILURE TO COMPLY MAY RENDER YOUR PROPOSAL INVALID.

DELIVERY MAY BE A FACTOR IN AWARD. PLEASE STATE DELIVERY SCHEDULE IN SPACE PROVIDED BELOW. FAILURE TO COMPLY MAY RENDER YOUR PROPOSAL INVALID.

TERMS: PROPOSALS ARE REQUESTED TO QUOTE NET PRICES. NET PRICES ARE LIST PRICES LESS TRADE OR OTHER DISCOUNTS OFFERED, EXCEPT CASH DISCOUNTS. IF A CASH DISCOUNT IS OFFERED, IT MUST BE CLEARLY SHOWN IN THE SPACE PROVIDED BELOW. IN ORDER FOR YOUR CASH DISCOUNT TO BE CONSIDERED IN THE EVALUATION PROCESS, THE DISCOUNT PERIOD SHALL BE A MINIMUM OF THIRTY DAYS. ANY DISCOUNT PERIOD OFFERED OF LESS THAN THIRTY DAYS WILL NOT BE CONSIDERED IN THE EVALUATION PROCESS. ALL DISCOUNTS OFFERED WILL BE TAKEN IF EARNED. TIME WILL BE COMPUTED FROM THE DATE OF ACCEPTANCE AT DESTINATION OR FROM DATE A CORRECT INVOICE IS RECEIVED IF THE LATTER DATE IS LATER THAN THE DATE OF ACCEPTANCE.

TERMS _____% 30 Days

DELIVERY: Time Required for Delivery after Receipt of Order _____ Days

The undersigned, declares that they have read the provisions and specifications covering the purchase of security cameras and access controls. With full knowledge and understanding of the requirements, we do hereby agree to furnish equipment in full accordance with the specifications attached hereto and made a part hereof.

FIRM NAME: _____

SIGNATURE: _____

TITLE: _____ DATE: _____

ADDRESS: _____

PHONE NUMBER: _____